

EVENTS - NEWS

INVESTOR RELATION

BOARD OF MANAGERS OF VIETJET VISITED THE AIRPORT AT DAWN



At dawn on February 8th, after their flight from Singapore Airshow 2018, Vietjet's board of managers have been busy with checking services in the peak season Tet at Noi Bai (Hanoi), Tan Son Nhat (HCMC) International Airports.



Chairwoman Nguyen Thanh Ha, CEO Nguyen Thi Phuong Thao, Vice President Nguyen Duc Tam, Vice President Luong The Phuc, Vice President Nguyen Duc Thinh and Vice President To Viet Thang were leading the inspection team on the peak days of Lunar New Year 2018 holidays.

Managers have checked and visited the staffs at check-in areas, security screening points, boarding gates, SkyBoss lounge; checked directly the maintenance and cleaning the aircraft etc. together with encouraging staffs working nightshift, visiting boarding passengers, grasping the passengers' demands to improve the quality of services, especially in this peak season.

VIETJET SHARES HAVE BEEN LISTED IN VN30

Ho Chi Minh City Stock Exchange (HOSE) announced the list of component stocks, indexed volume, free float rates and capitalization ratio of the HOSE-Indexes, effective from January 22nd to July 20th, 2018. Accordingly, the new list of VN-30 Index officially included VJC shares of Vietjet Air. Continous increasing recently, VJC shares have been always in the highest price range since listing. Following the regulations, 30 stocks have been selected into the VN30 index basket being of the top 90% of accumulated value of VNAllshare and not subject to warnings.

VIETJET'S PRE-TAX PROFIT 2017 REACHED NEARLY VND4,755 BILLION



On January 30th, Vietjet Aviation Joint Stock Company (stock code VJC – HOSE) announced its preaudited financial statement report 2017 with all indicators growing strongly compared to 2016 and exxceeding the plan approved at the Annual Shareholder Meeting.

Specifically, total net revenue in 2017 reached nearly VND42,258 billion, an increase of 53.7% year on year and exceeded the annual plan by 0.6%. Pre-tax profit stood at approximately VND4,755 billion, up 75.9% year on year and completed 126% of the year plan. After-tax profit of parent company's share-holders reached VND4,527 billion, equivalent to VND10,065 earning per share (EPS).

Thanks to the expansion of its fleet by 17 aircraft in 2017 (including 1 modern aircraft A321 NEO – the first Airbus NEO in Southeast Asia, Vietjet opened 22 new routes (1 domestic and 21 international ones), increased its total operating routes to 82, including 38 domestic and 44 international ones. Vietjet carried over 17.11 million passengers in 2017. Air transportation revenue of the year was VND22,577 billion, up 41.8% year on year and exceeded the yearly plan by 4.6%. Up to December 31st, 2017, its total fleet consisted of 51 Airbus A320 and A321 aircraft. Vietjet received 39 aircraft out of the total of 219 aircraft ordered from Airbus and Boeing. On time performance in 2017 was 85.59%.

VIETJET IS READY FOR THE 2018 TET HOLIDAY PEAK SEASON

In order to accommodate the needs of passnegers in the peak season of Tet Holiday 2018, all divisions including Commercial, Ground Operation, Flight Operation and SQA has set out contingency planning with regards to the availability of aircraft as well as manpower to ensure maximum technical reliability and on time performance during the peak season.

VIETJET ORGANIZED THE AWARD OF THIRD-GRADE LABOR ORDER CEREMONY



On January 27 at the Ho Chi Minh Municipal Theatre, Madam Vice President Dang Thi Ngoc Thinh awarded Vietjet with the Third-Grade Labor Order. The ceremony was held with the presence of the Vice Chairman of the Viet Nam National Assembly Do Ba Ty, Former Deputy Prime Minister Mr. Truong Vinh Trong, Head of Civil Aviation Administration of Vietnam, Mr. Dinh Viet Thang, along with representatives from the governmental bodies, partners and guests. This is a great honor for all Vietjet employees

VIETJET ORGANIZED THE IMPLEMENTA-TION FOR 2018 BUSINESS PLAN



On January 27, Vietjet organized the Implemen-

Cost per available seat kilometers ex-fuel deceased to 2.25 US cent, reduced by 7.3% year on year and at the lowest in the world due to the efficient cost control in 2017. Cost per available seat kilometers (CASK) including fuel cost decreased by 2.27% to 3.79 US cent.

In 2017, Vietjet paid 10% cash dividend, 40% share dividend for 2016 and advanced 20% cash dividend payment for 2017. With its positive business results, Vietjet has increased its 2017 dividend payment from 50% to 60% and paid 10% cash dividend for 2017 on February 7th, 2018.

VND451 BILLION DIVIDEND HAS COME, VIETJET'S SHAREHOLDERS CELEBRATED JOYFULLY TET

On February 7th, 2018, Vietjet Aviation Joint Stock Company paid VND451 billion cash dividend equivalent to 10% to its shareholders. As a results, investors holding Vietjet shares received a lot of dividends right before Lunar New Year.

With the above dividend, Vietjet paid totally 30% cash dividend for its shareholders in 2017. Due to its positive business results, Board of Directors of Vietjet had consulted the shareholders to increase the dividend payout ratio from 50% to 60%.

OPERATIONAL PERFORMANCE

In 2017, Vietjet operated 98.805 safe flights Total of routes: 82 routes Load factor: 88,05% On Time Performance stood at 85,59%

(These statistics are preliminary, unaudited and not reviewed. Vietjet announces official data quarterly)

STABLE DEVELOPMENT

ORPHANS, DISABLED CHILDREN WERE EAGER TO WELCOME THE LUNAR NEW YEAR 2018 WITH VIETJET



On February 2nd (December 27th in Lunar Calender), Vietjet and HDBank celebrated "Warm Tet" to more than 600 children at Thi Nghe Protection Center for Disabled Orphans (Binh Thanh District, Ho Chi Minh City). This is an annual meaningful activity that Vietjet and HDBank employees have organized, contributing to bring a Tet season with full of joy for children in unfortunate circumstances. Making tet cakes, visiting Spring Flower Festival, receiving lucky money were the unforgettable activities to welcome spring that children in the Center experienced. In addition, the children also were welcome special guests who were Vietjet leaders to visit, sing together, talk with friendly pilots and cabin crews of Vietjet. On this occasion, board of managers of Vietjet and HDBank also presented pretty gifts and Tet cuisines etc. for children.

COMMERCICAL BUSINESS PERFORMANCE

VIETJET RECEIVED THE FIRST A321NEO AIRCRAFT IN SOUTH-EAST ASIA



On the first days of 2018, the new-age carrier Vietjet has become the first airline in Southeast Asia to take delivery of an A321neo (new engine option) after the Airbus aircraft landed at Tan Son Nhat International Airport from Hamburg (Germany). The A321neo, registered as VN-646, is powered by Pratt & Whitney's latest-generation GTF engines.

Fitted out with 230 comfy leather-covered seats and high-quality carpeting, the first five rows of Vietjet's spacious new A321neo have been especially designed to accommodate passengers flying Skyboss, the airline's premium service. The aircraft's interior also features a unique color-changing LED light system and striking décor to create a comfortable and refreshing ambience through the whole cabin.

tation for 2018 Business Plan with the theme "Creative year for connecting the sky". In 2017, Vietjet successfully achieved both sales and profit targets. With these achievements, the Board of Management and representatives from all divisions are committed with the highest determination to carry out the targets set in 2018.

VIETJET COLLABORATED WITH VIETNAM NATIONAL ADMINISTRATION OF TOURISM AT ATF

From January 22 to January 26, 2018, Vietjet collaborated with Vietnam National Administration of Tourism at the ASEAN Tourism Forum (ATF) in Chiang Mai, Thailand. At this event, Vietjet participated in the press conference to promote Vietnam tourism. Vietjet also sponsored for Vietnam Night event and announced the ATF event that will happen in Ha Long Bay in 2019.

VIETJET BOARD OF DIRECTORS PAID A WORKING VISIT IN JAPAN

On January 16 - 17, 2018, Vice Chairman of Vietjet, Chairman of Sovico Holdings Nguyen Thanh Hung and delegates paid a working visit in Japan. During this occasion, important meetings were held and witnessed along with many other senior leaders. This event marked an important step in the area of investment, tourism, as well as trade between Vietnam and Japan.

VIETJET ORGANIZED YEAR-END CEREMO-NY AND MET REPRESENTATIVES IN NORTHERN REGION

On January 16, Vietjet held the Year-End ceremony and met the representatives of Northern Region in Hanoi. The ceremony was attended by Chairwoman Nguyen Thanh Ha, Vice President Nguyen Duc Tam, Vice President Dinh Viet Phuong and representatives of Northern region, along with representatives from CCD, MCC, and Noi Bai Ground Operation.

BRILLIANT VIETJET BIKINI, MISS UNIVERSE 2017 HAS 1 YEAR FREE FLIGHT

Vietjet for the second consecutive year has been the official air carrier of Miss Universe Vietnam 2017 held in Nha Trang. On the January 6th, 2018, H'Hen Niê has successfully surpassed 42 contestants at the final round to win the title Miss Universe Vietnam 2017. Miss Universe Vietnam 2017 has received the award 1 year free flight with Vietjet.

VIETJET TOOK VU A DINH SCHOL-ARSHIP STUDENTS HOME TO CEL-EBRATE TET HOLIDAY



Vietjet cooperated with Central Committee of Ho Chi Minh Communist Youth Union to take 21 ethnic minority students from Northern provinces with Vu A Dinh scholarship fund home to welcome Tet with their families. On the flight, students experienced the new, modern aircraft; met the friendly cabin crews, told and took pictures with them in the lively Tet atmosphere. With the meaningful cooperation, Vietjet wishes to continue to have spiritual support, help students learning, training with their peace of minds; contribute to the investment of young resources in the mountainous and ethic areas.





According to the aircraft manufacturer, its GTF engines offer a significant reduction in fuel consumption — at least 16 percent from day one and 20 percent by 2020 — as well 75% reduction in noise and 50% inemissions. The engines were first introduced by Pratt & Whitney in 2016. Vietjet is one of the very first airlines in the world to incorporate the engines to its aircraft. The A321neo is also the 17th aircraft delivered to Vietjet from Airbus in 2017.

On receiving the aircraft, Vietjet also announced its decision to upgrade an existing order for 42 A320neo aircraft to the superior, and larger, A321neo models.

VIETJET JUBILANTLY WELCOMED THE FIRST PASSENGERS OF 2018



In Hanoi, Danang and Ho Chi Minh City, leaders of Vietjet and Departments of Tourism warmly welcomed the first passengers of new year 2018 on Vietjet's domestic and international flights.



At the transferring moment to the new year, at



Before that, 42 contestants in the final round dressing Vietjet's hot bikini were brilliant in the competition "Miss Ocean" – the most expecting and hottest in the Miss Universe Vietnam 2017. Miss Universe Vietnam 2017 also won the title "Miss Ocean".



Representative of Vietjet presented 1 year free flight award to Miss Universe Vietnam 2017

VIETJET NORTHERN REPRESENTATIVES ASSESSED THE 5S PROGRAM

Since its first launch in November, 2017, the 55 Program at the Northern Representative Office has brought certain success. This has helped all divisions as well as employees to grasp the benefits and implementation method. This program will continue to be implemented in order to make 5S a habit to each and every Vietjet employee.

VTC HELD GRADUATION CEREMONY FOR CABIN CREW BATCH 45, 46, 47, 48 AND 49

On January 12, Vietjet Training Center held the graduation ceremony for trainees of batches 45, 46, 47, 48, 49 and ground duty officers of batch 10 at Vietjet's headquarters. At the ceremony, on behalf of the Board of Management, Vice President Luong The Phuc congratulated the trainees on completing the course and trusted them to promote Vietjet's good values to the passengers.

VIETJET'S IPO WINS PRESTIGIOUS AWARD FOR "BEST VIETNAM DEAL" IN 2017



On February 1st, 2018 in Hong Kong, Vietjet Aviation Joint Stock Company (HOSE: VJC) has received the "Best Vietnam Deal" award from Asia's leading publication, Finance Asia, for its IPO held in early 2017.

The criteria for the award not only factored Vietjet's highly successful IPO but also the airline's subsequent performance for the rest of the year, which boosted the position of Vietjet in particular but also Vietnam-based companies on the global capital market in general.

GOOD DEEDS

The Board of Management applauded 31 cabin crews who returned lost belongings to passengers.

Duty free inflight sales rewards in November and December were granted to 31 cabin crews. Tan Son Nhat International Airport, leaders of Vietjet and Ho Chi Minh City Department of Tourism welcomed the first delegation of passengers on the flight VJ173 from Hanoi to Ho Chi Minh City.



In Hanoi, in the morning of January 1st, 2018, Chairwoman Nguyen Thanh Ha, Vice President Nguyen Duc Tam and other leaders shared the new year atmosphere with the first passengers on 2 flights including VJ509 from Hanoi to Danang and VJ981 from Busan (South Korea) to Hanoi with lucky gifts.



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