



EVENTS - NEWS

ORGANIZED 2018 ANNUAL GENERAL SHAREHOLDERS MEETING



The Annual General Shareholders Meeting 2018 of Vietjet successfully took place with the participation of 91.74% shareholders and high approval ratings for all issues of the AGM.

According to a report presented by Mr. Luu Duc Khanh – Managing Director of Vietjet – on behalf of the Board of Management, company had a successful year in all aspects in 2017.

Specifically, Vietjet received 17 aircraft, including the first A321 Neo in South East Asia. By continually saving cost efficiently, for the time being, Vietjet is the airlines that maintains its most efficient operating cost in the region. Indicators of operation safety, ground operation were at the highest of the region, the technical reliability reached to 99.66%, the highest level for the Airbus A320/321 fleet.

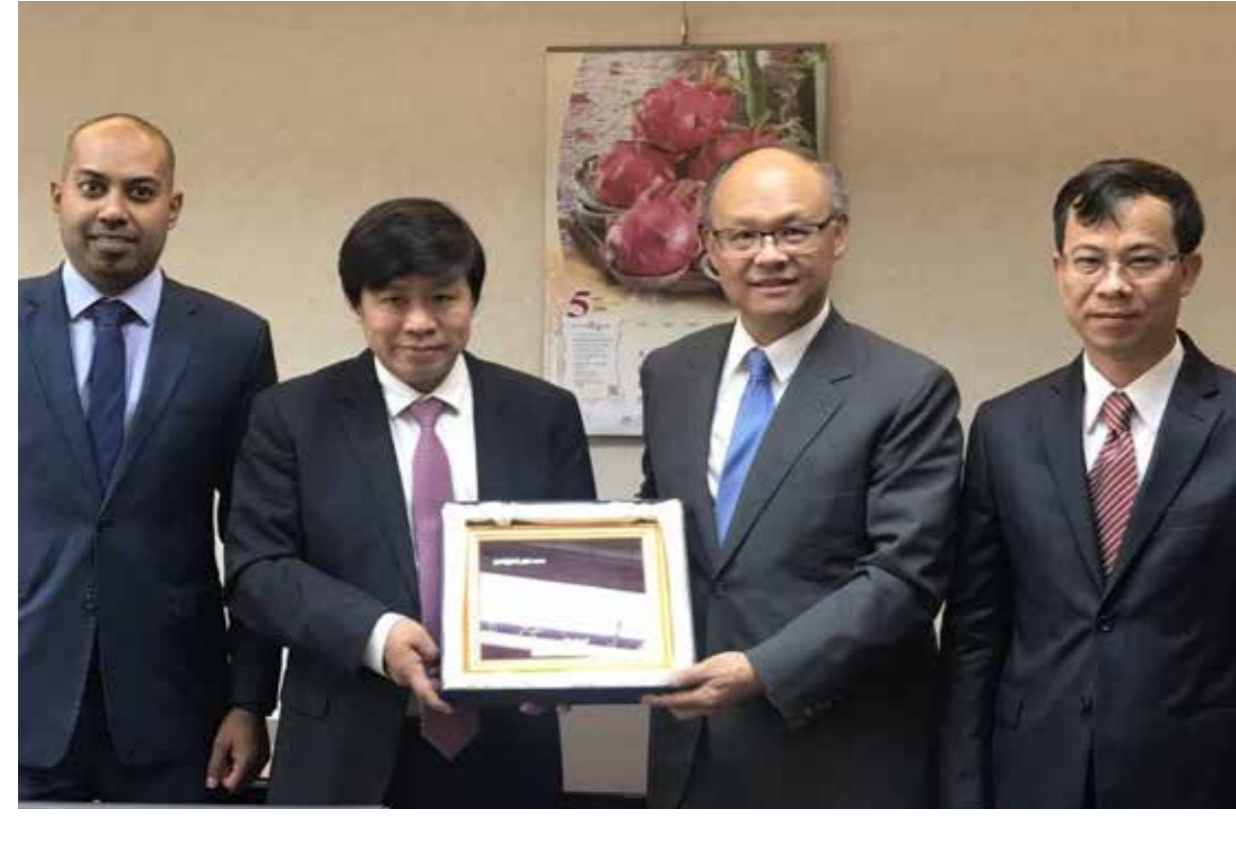
To continue to expand domestic routes as well as the markets to North Asia region, till the end of 2017, Vietjet operated 38 domestic routes and 44 international routes connecting the cities of more than a half of the world's population. The company operated 98,805 safe flights, transported 17.11 million passengers, an increase of 22% over 2016.

Together with increasing the volume of flown international passengers and international charters, ancillary was up in proportion to the number of flights. Vietjet continued to have a good harvest in term of finance. According to audited consolidated financial statements of 2017, revenue stood at VND42,303 billion, after tax profit stood at VND5,073 billion, increase of 54% and 73% respectively over 2016. Earning per shares reached to VND11,356.

Upon the positive business results, Board of Directors submitted to and got approval from the shareholders to increase the dividend payment of 2017 from 50% to 60%. Accordingly, company advanced 30% dividend payment in cash and will pay a cash dividend of 10% on May 25th. Vietjet will pay a dividend of 20% by shares.

In 2018, the company plans to have VND50,970 billion revenue and VND5,800 billion profit, increases of 20.5% and 10% respectively compared to those of 2017. Especially, Board of Directors continued to submit to and get approval from the shareholders to increase the dividend payment of 2018 to 50%.

LEADERS OF VIETJET AND DELEGATES PAID A WORKING VISIT IN TAIWAN



Vice Chairman of Vietjet Nguyen Thanh Hung and delegates paid a working visit in Taiwan. Important meeting were held with the participation and witnesses of Vice President of Taiwan Mr. John Deng, Minister of Transportation Mr Hochen Tan, along with other senior leaders and important partners such as Cathay Pacific Holdings Financial Group, Shin Kong Financial Groups, Far Eastern Air Transport and MRO. This visit aimed at strengthening the cooperation of the two countries in investment, tourism and trade.

Also during this special occasion, the delegates along with Vietnam Ambassador and Head of Culture and Commercial in Taiwan Mr. Tran Duy Hai visited Vietjet store at Taipei Tourism Expo 2018.

ORGANIZED ANNUAL QUALITY ASSURANCE CONFERENCE



Vietjet Safety Committee organized the annual Quality Assurance Conference under the leadership of Madam CEO Nguyen Thi Phuong Thao and Vice President To Viet Thang. The conference aimed at reviewing the quality and safety in 2017 as well as developing action plans, evaluating targets and safety indicators for 2018.

RECEIVED THE "TOP AIRLINES BY ABSOLUTE PASSENGER GROWTH IN SOUTHEAST ASIA" AWARD AND "2017 - 2018 VIETNAM'S TOP BRANDING" AWARD



With the impressive growth rate in 2017 and a strong strategic development of network, Vietjet recently received the "Top Airlines by Absolute Passenger Growth in Southeast Asia" award from Changi Airport.



Before that, Vietjet was honored to receive the 2017 - 2018 Vietnam's Top Branding Award. This is a prestigious award presented by Vietnam Economic Times in collaboration with the Department of External Trade (Ministry of Industry and Trade) to honor Vietnamese enterprises with outstanding achievements in production and business, community development and pioneering approach to the development trend of the Industrial Revolution 4.0.

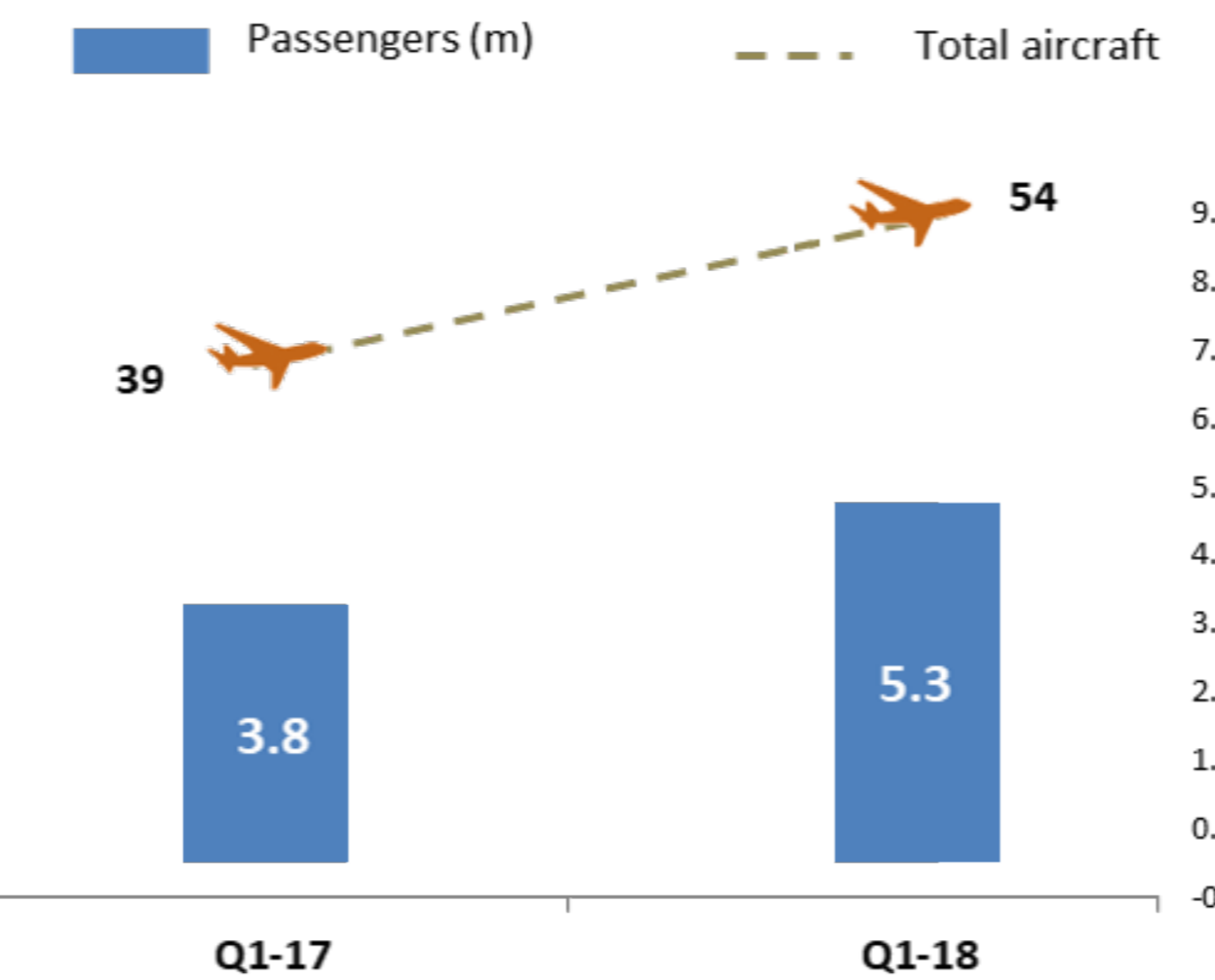
GYALWANG DRUKPA VISITED AND GAVE BLESSINGS TO VIETJET



His Holiness Gyalwang Drukpa paid a working visit and gave blessings to Vietjet. His Holiness shared the special affinity between Vietjet and His Lineage. He hoped this trip would create positive energies to build a better world in the effort to protect environment and to increase the social responsibility in each and every individual as well as organization. In His visit, His Holiness also sent blessings to all Vietjet employees.

INVESTOR RELATION

VIETJET REPORTED Q1 PROFIT OF OVER VND1,480 BILLION



According to the consolidated financial statement of the first quarter 2018, Vietjet revenue stood at VND12,560 billion, an increase of 146% year on year. Thanks to the fleet expansion and new international routes, the transportation revenue stood at VND6,035 billion, an increase of 52% year on year and 10% higher than the company's target.

The positive results in revenue growth contributed significantly to the company's gross profit of VND1,810 billion, an 135% increase year on year, whilst at the same time, the sales and management costs increased at a lower rate compared to the revenue growth. As such, Vietjet's profit before tax in this quarter stood at VND1,480 billion, an increase of 254% compared to Q1 2017. Earnings per share in this quarter was VND3,026.

CONTINUED TO ADVANCE 10% CASH DIVIDEND, PAID A DIVIDEND OF 60%

The last registration date for receiving cash dividend is May 10th, 2018, the ex-rights date is May 9th, 2018.

Resolution dated April 23rd, 2018 of the Company approved advancing the third dividend payment of 2017 at the rate of 10% in cash.

Vietjet will pay the dividend for shareholders on May 25th, 2018. With more than VND4,513 billion charter capital, Vietjet will spend over VND451 billion of unallocated after-tax profit paying dividend.

Dividend payout rate for the year of 2017 being approved at last year's Annual Meeting of Shareholders was 50%. Due to the positive business results, Board of Directors of Vietjet collected the shareholders' opinions and got approval to increase the dividend payout rate from 50% to 60%.

After 3 times of advancing dividend for 2017, Vietjet has paid a dividend of 40% in cash and expected to pay 20% in shares. For years, Vietjet has continuously paid dividends of up to over 100% for shareholders.

OPERATIONAL PERFORMANCE

Entering the Summer peak season of the year, Vietjet continues to focus on the flight operation to improve the service attitude, behavior, while enhancing flight safety, security, and fuel saving to bring the best value to the customers and the shareholders.

In the first quarter of 2018, Vietjet operated 28,830 safe flights with the technical reliability of 99.7%, with the safety performance indicators of flight as well as ground operation amongst the top in the region. The on-time performance in the first quarter stood at 83.4%. Achieved good performances over the time, Vietjet strives to meet all needs of customers, aiming to the Consumer Airline model.

INCREASED FLIGHTS TO ACCOMMODATE PASSENGERS DURING APRIL 30 AND MAY 1 HOLIDAYS



In order to meet the passengers travel demands during April 30 and May 1 holiday, Vietjet operated 500 flights, an increase of 35% over 2017, with 130,000 seats to destinations such as Phu Quoc, Nha Trang, Da Nang, Da Lat... and many other foreign destinations such as Korea, Taiwan, Thailand. At the same time, Vietjet also strengthened the workforce in all airports as well as flight crews in order to meet the needs for travel. Besides that, Vietjet implemented the directive to strengthen the security and safety, as well as improving the service quality for passengers.

STABLE DEVELOPMENT

VIETJET, HDBANK BROUGHT SMILES TO DISABLE YOUTH IN HCMC ON THE APRIL 30TH - MAY 1ST HOLIDAY



Madam CEO Nguyen Thi Phuong Thao along with Vietjet, HDBank staffs visited the students of Ho Chi Minh City Center for Vocational Training and Job Creation for the Disabled.

With the purpose of bringing the best values and contributing to the social responsibility, this visit is a meaningful gift to the disabled students during the national holiday April 30, May 1.

VIETJET TRAINING CENTER ORGANIZED GRADUATION CEREMONY AND INDUCTION



Vietjet Training Center organized the Graduation Ceremony for Cabin Crews Batch 53, 54, 55, 56 and 57. At the ceremony, on behalf of the Board of Management, Vice President Luong Thi Phuc and Vice President To Viet Thang congratulated the trainees on completing the course and trusted them to promote Vietjet's good values to the passengers.

On the April 14 and 15, the 43rd Induction course was organized with the participation of Madam Vice President Nguyen Thi Thuy Binh and the leaders from various departments in Vietjet. The course equipped the newcomers with basic information about the company and soft skills to work as a team. This will be the essential resource for the newcomers to integrate quickly with the Vietjet family.

SPONSORED FOR "THE VOICE OF HUONG RIVER" EVENT AT HUE FESTIVAL 2018

On April 29 in Hue, within the framework of Hue Festival 2018, the cultural and artistic event with the theme "The voice of Huong River" took place. Being the partner of the event, Vietjet collaborated with the event organizers to bring special artistic and meaningful performances to more than 3000 guests from both domestic as well as international, and millions of viewers on VTC1 and VOV channels.

COMMERCIAL BUSINESS PERFORMANCE

ANNOUNCED THE SUMMER PROMOTIONAL PROGRAM "FREE UP YOUR SUMMER WITH VIETJET"



Jubilantly welcome summer, from May 9th until July 31st, 2018, Vietjet offers the biggest promotion of the year "Free up your summer with Vietjet" with millions of super promotional tickets priced only from VND0 during the golden hour from 12:00 to 14:00 (GMT+7) on website www.vietjetair.com. The promotional tickets are applied for all domestic and international routes to Seoul, Busan, Daegu (South Korea)/ Hong Kong/ Kaohsiung, Taipei, Taichung, Tainan (Taiwan)/ Singapore/ Bangkok, Phuket, Chiang Mai (Thailand)/ Kuala Lumpur (Malaysia)/ Yangon (Myanmar)/ Phnom Penh, Siem Reap (Cambodia) with flight period from August 20th to December 31st, 2018. Besides, the airline organises many exciting in-flight services for summer.

ORGANIZED AGENCY CONFERENCE IN SOUTH KOREA CENTRAL AND NORTH REGIONS



In 3 days from April 10th to 12th, Vietjet cooperated with GSA Korea to organize the Agency Conference in Seoul, Busan and Daegu. This conference aimed at updating the trade policy and providing guidance on the GDS/BSP booking process to more than 230 agencies.



At the same time in Hoa Binh, Vietjet organized the Agency Conference with the theme "Innovation - Connecting the Sky" in the Northern region. More than 200 agencies and guests participated in this event. In addition to 2017 sales results and 2018 sales target, this conference is also the chance for Vietjet and agencies to build connection and unity to meet the sales target.

Sharing at the conference, Vice President Nguyen Duc Tam believed that the cooperation between Vietjet and the agencies will create a solid foundation for success and development.



Vietjet's representatives from the Central region organized the Agency Conference in Nha Trang, Hue, Central region with the participation of hundreds of guests, agencies, travel agency companies, representatives of provinces' tourism administrations, and representatives of Cam Ranh, Phu Bai... International Airport. The conference aimed at finalizing 2017 results and implementing 2018 sales plan, as well as honoring top agencies in 2017.

VIETJET AND H.I.S (JAPAN) TO STRENGTHEN COOPERATION



The delegation of H.I.S Travel Organization (Japan) paid a working visit to Vietjet. At the meeting, the two parties discussed about strengthening the cooperation in tourism development through direct flights between Vietnam and Japan which Vietjet will open in the coming time.

H.I.S is one of the leading travel organization in Japan with more than 300 domestic and international agencies.

LAUNCHED BANGKOK - KRABI ROUTE



On April 05, Vietjet Thailand officially launched the new route Bangkok per week. The inaugural flight bearing the logo "Amazing Thailand" departed from Bangkok to Krabi Airport was welcomed by the provincial leaders along with representatives of Thailand Tourism Organization and guests.

Also on this occasion, plenty of activities were organized with interesting gifts to the passengers onboard.