



**EVENTS - NEWS**

**VIJET LEADS 'VIETNAM'S 50 BEST PERFORMING COMPANIES' (TOP 50) IN 2017**



Vietjet for the second consecutive year was honored and listed at the top companies of Nhip cau Dau tu Magazine "Vietnam's 50 Best - performing Companies 2017", as well as being on "the Billion-Dollar Club" of companies which have market capitalization of over USD1 billion. The ranking showed the business results and management corporate governance capabilities of enterprises of three consecutive fiscal years in 2015, 2016 and 2017.

This year's rankings were based on business performance of enterprises for the three consecutive years weighting on 70% divided equally to SR-CAGR and ROE. Meanwhile, the rest 30% were decided by the market through the stock returns to investors.

According to announcement at the award ceremony, SR-CAGR and ROE of Vietjet were 69% and 71.3% respectively. The stock return rate was 204.4% and market capitalization was over USD4 billion.

Besides the honor ceremony, "CEO Talk - Business Administration Culture" were held with the participation of more than 300 guests who are leaders of enterprises, financial institutions in both Vietnam and foreign countries as well as senior economic authorities.

This was the event to mark the 7th anniversary of organization of Nhip cau Dau tu Magazine's Top 50 program, surveys and rankings of listed companies through scientific evaluation according to internationally recognized standards with the counsel from many financial analysts of prestige international and domestic institutions.

**ATTENDED THE 74TH INTERNATIONAL AIR TRANSPORT ASSOCIATION (IATA) CONFERENCE**



Vice Chairman Nguyen Thanh Hung, Vice President Dinh Viet Phuong and Vice President To Viet Thang along with delegates attended the 74th International Air Transport Association (IATA) Conference in Sydney (Australia). The conference was attended by more than 1,000 senior executives from 290 IATA members (accounts for 84% of global air traffic), along with leaders from the governments, international organizations, manufacturers, and other industry partners.

At this conference, world's aviation leaders joined and shared experiences with one another to address the most important issues of air transport. Hot topics had been discussed including the CO2 mitigation program, technological digitization, alternatives for fuel, infrastructure and socialization of airport development, safety and security.

**ANNOUNCED DIRECT FLIGHT FROM HANOI TO OSAKA - JAPAN**



Vietjet officially announces the launch of a direct route connecting Hanoi with Osaka (Japan) to be expectedly introduced on November 8, 2018, looking to further boost tourism and trade integration between the two countries and across the region.

A special ceremony to announce the new route was held at the Japan-Vietnam Economic Forum in Tokyo with President of Vietnam Tran Dai Quang, Japanese government's representatives, and officials from both countries joining representatives of Vietjet.

Using Vietjet's new and modern A320 aircraft, the Hanoi-Osaka route will operate on a daily basis with a flight time of more than four hours per leg. Vietjet's new service to Osaka will bring the airline's total number of international routes up to 45. The airline's domestic network includes 38 routes.

**GIVEAWAY SPECIAL WORLD CUP 2018 CALENDAR TO THE PASSENGERS**



To welcome the World Cup Finals that will take place in Russia, on June 9, Vietjet gave away special World Cup 2018 Calendar and hosted exciting minigames onboard to all passengers on the flight VJ134 bound from Ho Chi Minh City to Hanoi. This special event is part of the cooperation program between Vietjet and the Youth Newspaper to bring exciting experiences and information to the passengers and the readers in this year's World Cup.

**INCREASED COLLABORATION IN QUANG BINH**



Vietjet collaborated with Quang Binh Tourism Department to organize the conference to boost Quang Binh market with Vietjet products and services. At the conference, Director of Northern Region Representative - Mr. Duong Hoai Nam expressed his hope to receive the attention and support from the local representatives of Quang Binh province. Mr. Duong Hoai Nam also shared: "together with the current tourism potential, both parties shall continue to work together to bring new products and services to attract tourists from local as well as international to come to Quang Binh province".

Also at the conference, representatives of Vietjet also congratulated and awarded Quang Binh sales agencies for achieving impressive sales in recent years.

**OFFICIALLY KICK-OFF SEABIRD 2.0 PROJECT**

Under the leadership of Managing Director Luu Duc Khanh, Vietjet officially kick-off Seabird 2.0 - Project Management System upgrade at Vietjet Office. The objective of this project is to rapidly improve the automated, centralized financial management system on the basis of modern technology. The project is expected to complete in late August, 2018 and will be carried out by two experienced partners, Mango and 1-C.

**BRUSSELS AIRPORT MANAGEMENT COMPANY (BELGIUM) PAID A WORKING VISIT AT VIJETJET**



During a visit by the HE Geert Bourgeois Minister-President of the Government of Flanders, the Brussels Airport Management Company paid a working visit at Vietjet Office. At the meeting, the two parties discussed about the potential for developing a bilateral relation and signed the Memorandums of Understanding for the cooperation in many aspects in the coming time.

**VIJET LEADERS WORKED WITH CIVIL AVIATION ADMINISTRATION AND MINISTRY OF TRANSPORT THAILAND**



Madame Vice President Nguyen Thi Thuy Binh and leaders of Thai Vietjet worked with the Civil Aviation Administration and Ministry of Transport of Thailand. The meeting aimed at discussing the development plan of Vietjet in Thailand as well as the solutions to assist airlines with operation efficiency to contribute to the growth of aviation and tourism industry in Thailand.

**PARTICIPATED IN TAIWAN TRAVEL EXPO 2018**



From May 4 to May 7, Vietjet store at Taiwan Travel Expo 2018 attracted the attention of a large number of visitors with many interesting gifts and activities.

This year's Expo is made up of 500 companies participated in the field of tourism and aviation all over the world and attracted nearly 100,000 visitors.

**PARTICIPATED IN "VIETNAM DAY IN MYANMAR"**



At Myanmar Plaza, Vietjet participated in "Vietnam Day in Myanmar" event organized by the Embassy of Vietnam in Myanmar on May 7. This event was organized to celebrate the 43th anniversary of the establishment of diplomatic relations between Vietnam and Myanmar.

At the event, on behalf of leaders of Vietjet, Mr. Duong Hoai Nam - Head of Northern Office representative expressed his thankfulness to the government, agencies, departments and branches of both countries for creating favorable conditions for Vietjet operation for trade and tourism opportunities, and to receive support in the coming time.

**INVESTOR RELATION**

In May and June, Vietjet attended many events for international and local investors. Investor Relations department of the Company received positive feedbacks from reputable investors, financial institutions in both domestic and international, who seeking investing opportunities to Vietjet, including C-Suite Vietnam Investor Forum 2018 - SSI & Citi Group on May 8-9 in Ho Chi Minh city, DB Access Asia on May 14-18 in Singapore etc.. Besides, on June 6 in Ho Chi Minh city, Vietjet welcomed New York Stock Exchange - NYSE delegation to visit and work, paving the way for new development of the Company in future.



**VIJET MANAGING DIRECTOR: THE COMPANY'S PERFORMANCE IS BETTER THAN EVER BEFORE**



According to Mr. Luu Duc Khanh, after more than 1 year listing, Vietjet has offered the new values to investors. Vietjet is proud of our contribution to the stock market and the booming period of Vietnamese aviation industry, following the effectiveness of companies in the industry.

Mr. Luu Duc Khanh said, the stock market has changed dramatically because the effects of the world stock markets. Not only VJC shares but also some of the most bluechips have increased sharply therefore short-term investors took profits and some funds rebalanced their cash-flow to participate in new IPOs in the market.

P/E of Vietjet now is around 13 which is quite lower than some other stocks in the market and even lower than a strongly growing airline as Vietjet. Vietjet Managing Director believes that cash flows in the market will come back to the company's real values.

Vietjet always maintains the world's lowest fuel consuming indicator and overcame the 2010 -2014 crucial price crisis successfully while other airlines lost hundreds of million dollars due to fuel hedging. Additionally, Vietjet has been expanding international routes, while the fuel price in the foreign countries is lower than in Vietnam by 30%, it will help save our fuel cost.

Besides, Vietjet's new aircraft are operating sharklet ones which saving 4% fuel consumption. Since the end of 2017, the airline has received new aged of A320/A321 NEO aircraft which saving up to 15% of fuel consumption. Mr. Khanh said, Vietjet expects to reduce its CASK Ex Fuel by more 5% in 2018

**VIJET SHAREHOLDERS RECEIVED MORE THAN VND451 BILLION DIVIDEND**

On May 25, Vietjet spent VND451 billion to pay 10 percent of dividend by cash to the shareholders. As such, Vietjet has completed the 40 percent cash dividend for the year ended 2017.

Recently, Vietjet also announced to pay the remaining 20 percent of dividend by shares. In 2018, Vietjet planned to reach VND50,970 billion in sales and VND5,806 billion profit before tax, with the expected dividend payout of 50 percent. By the end of the Q1/2018, Vietjet completed 25.5 percent of the year's plan. As of March, 31, 2018, the undistributed profit after tax was VND6,724 billion.

**FINALIZED ITS SHAREHOLDER LIST TO PAY SHARE DIVIDEND BY 20%**



According to a notice of dated May 17th, 2018, the State Securities Commission of Vietnam (SSC) approved the share issuing plan to pay dividend of Vietjet Aviation Joint Stock Company (HOSE code: VJC).

Accordingly, SSC requested Vietjet to issue its dividend in accordance with the plan approved by the Resolution of General Annual Shareholders Meeting 2018, the Resolution No. 02-18/VJC-DHCD-NQ dated April 26th, 2018 approved the dividend payment plan of 60% in 2017, of which 40% by cash and 20% by shares.

Vietjet Board of Directors approved the final registration date of receiving dividend payment by shares is on July 2nd, 2018, the ex-rights date is June 29th, 2018. Shareholder who owns 10 shares will receive 2 new shares. After having completed dividend payment, Vietjet's charter capital will increase from VND4,513 billion to VND5,416 billion.

Previously, the company paid a 2017 dividend of 40% by cash.

Over the years, Vietjet has regularly paid high dividends from time to time over 100% to its shareholders. In 2018, the Company has approved dividend payment plan by 50%.

**OPERATIONAL PERFORMANCE**

Entering the peak season and the rainy season 2018, all departments of Vietjet coordinate and focus on the flight operation to improve the service attitude, behavior, while enhancing flight safety, security, and fuel saving to bring the best value to the customers and the shareholders.

**RECEIVED WET LEASE AIRCRAFT FROM THAI VIJETJET IN PEAK SEASON**

Vietjet collaborated with Thai Vietjet to receive and put into operation 01 wetleased A320 aircraft from June 1st to August 12th, 2018. This aircraft will be used to accommodate the passenger demand during peak season.

**THAI VIJETJET CONTINUED TO OPERATE DA LAT - BANGKOK ROUTE**



The Ministry of Transport has recently agreed for Thai Vietjet Air Joint Stock Company to continue to operate Da Lat - Bangkok route. Previously, the Ministry of Defense also announced the Document No. 4338 to license Thai Vietjet to operate this route for the purpose of economic development, tourism, attract investors, trade and cultural exchange between the two countries.

**COMMERCIAL BUSINESS PERFORMANCE**

**KICKED OFF SUMMER SALES EVENT WITH MILLIONS VND PROMOTIONAL TICKETS**



To celebrate the Summer sales, from May 9 to July 31, Vietjet offered the largest Summer Sales event with millions of super promotional ticket from VND0 in the Golden hour from 12:00PM to 14:00PM at website www.vietjetair.com. From May 9 to May 11, Vietjet kicked off the promotion campaign with 2 million VND0 ticket, applied on all domestic and international routes.

**VIJET AND SHINHAN BANK TO LAUNCH INCENTIVE PROGRAM TO ALL PASSENGERS**

From June 8 to July 5, Vietjet will coordinate with Shinhan Bank to launch an incentive program of VND500,000 cashback to the first 400 passengers with a total transaction value of VND5,000,000 when paying Vietjet air tickets online via www.vietjetair.com using Shinhan/ANZ credit card.

**SET TO DAZZLE JAPANESE AUDIENCES AT KANKU TABIHAKU EXPO IN OSAKA**



Vietjet officially set an important milestone of entering the Japanese market by participating the Kanku Tabihaku Expo organized by Kansai International Airport in Osaka, Japan. Wide range of recreational as well as commercial activities were carried out at the event which attracted a great deal of visitors.

**JOINED HANATOUR INTERNATIONAL TRAVEL SHOW 2018**



Vietjet joined the Hanatour International Travel Show 2018 in Korea. This year event consisted of more than 1,000 kiosks, attracting the attention of many travel agencies, hotels, airlines, tourism services providers from all over the world. Amongst which, Vietjet kiosk left good impression with many exciting activities and giveaways.

**THAI VIJETJET ORGANIZED FAMTRIP FOR REPORTERS AND AGENCIES**

Bangkok and Ayudthaya, Thailand. This event brought real experiences to the reporters and partners of Thai Vietjet, whilst at the same time building relationships between parties and promoting brand and services of Vietjet. Also during this event, the famtrip group also visited the representatives of Tourism Authority of Thailand.

**VTC TỔ CHỨC ĐÀO TẠO THÀNH CÔNG LỚP "HỘI NHẬP - TỎA SÁNG" KHÓA 44, 45**

The 44th induction course with 57 newcomers, the 45th Induction course with 63 members were organized with the participation of Vice President Nguyen Thanh Son, Vice President Nguyen Duc Thinh and the leaders from various departments in Vietjet. The course equipped newcomers with basic information about the company and soft skills to work as a team. This will be the essential resource for the newcomers to integrate quickly with the Vietjet family.

**THAI VIJETJET ORGANIZED "VIJET SKY CAREER FESTIVAL 2018" CAREER FAIR**



On May 12 in Bangkok, Thailand, Thai Vietjet organized the "Vietjet Sky Career Festival 2018" Career Fair. The purpose of the career fair is to help young people understand the work in the aviation industry in general, thereby helping young generation to prepare for their careers. With strong brand recognition, the career fair received great attention from neighboring countries. During the opening of May 12, more than 2,000 signed up and the number increased to 5,000 by the end of the day.

At the event, Madam Vice President Nguyen Thi Thuy Binh shared: "This event brings more opportunities for young people who have the dream of finding opportunities in the aviation industry. Our plan is to provide jobs for 1,000 employees in 2018 and expect to reach 4,000 in the next 3 years. We are delighted to bring the good career path to the young people who are passionate about aviation and love to challenge innovation. I believe today's event is a great opportunity for young people to make their dreams come true."

For the first time in Bangkok, the Career Fair was highly appreciated by Thailand media in terms of its size as well as content for attracting a large amount of young people to join.

**STABLE DEVELOPMENT**

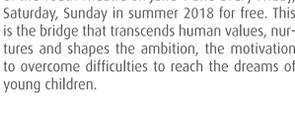
**VIJET DELEGATION LED BY CEO NGUYEN THI PHUONG THAO VISITED SOS CHILDREN'S VILLAGE IN NHA TRANG**



On May 26, Madam CEO Nguyen Thi Phuong Thao and delegates from Vietjet and HDBank visited the SOS Children's Village in Nha Trang. During this charity event, the delegate presented gifts, tools and toys to more than 300 children here.

Vietjet today is not only known for its image of a billion dollar business, but also one of the leading organization in community welfare as well as social security activities.

**VIJET AND YOUTH THEATRE OF VIETNAM ANNOUNCE 'FLYING DREAMS' PROGRAM**



To welcome the summer season and International Children's Day, Vietjet collaborated with the Youth Theatre of Vietnam announced the "Flying dreams" series bringing arts to the children, especially to those who are in difficult circumstances.

"Flying Dreams" will consist of distinctive musical - theatrical plays, interesting games and performances staged and performed by the artists of the Youth Theatre on June 1 and every Friday, Saturday, Sunday in summer 2018 for free. This is the bridge that transcends human values, nurtures and shapes the ambition, the motivation to overcome difficulties to reach the dreams of young children.

**ORGANIZED MAJOR CABIN CREW RECRUITMENTS IN HANOI AND HO CHI MINH CITY**



In order to achieve the plan of operating 100 domestic and international routes in 2018, Vietjet has continued to recruit 100 flight attendants nationwide in Hanoi on June 12, and Ho Chi Minh City on June 28, 2018.

Before that, Vietjet organized the biggest cabin crew recruitments in 2018 in Hanoi and Ho Chi Minh City on May 17 and May 24, respectively.

**COLLABORATED WITH VIETNAM YOUNG PHYSICIAN ASSOCIATION (VYPA) TO ORGANIZE CHARITY EVENT IN BINH DINH PROVINCE**

Vietjet collaborated with Vietnam Young Physician Association (VYPA) to organize a charity event in Kien My Village, Binh Dinh Province.

This event is organized over 63 cities and provinces nationwide and attracted the large amount of participation from many young physicians as well as the youth volunteers. The goal of this event is to contribute and enhance the social security and healthcare for the people. Also at this event, Vietjet sponsored 5,000 medicinal plants to 9 provinces nationwide, 10 water filters system and other social security funds.

**VIJET CENTRAL REGION REPRESENTATIVE ATTENDED THE "WELCOME TO DAEGU - SOUTH KOREA 2018" CONFERENCE**

Vietjet Central Region Representative participated in the "Welcome to Daegu - South Korea 2018" conference hosted by South Korea Tourism Administration and Daegu City. Being one of the largest cities in South Korea, Daegu is an attractive destination for many visitors.

At the conference, Mr. Tran Hoang Linh - Director of Vietjet Central Representative discussed about the implementation plan for the inaugural flight from Da Nang - Daegu, which is expected to operate in July 19, 2018. At the same time, special guests of this conference also received commemorative gifts.

Besides, Central Region Representative also sponsored for the Traditional Sports Festival hosted by the Da Nang's Department of Information and Communication. The festival was organized with the participation of more than 250 staffs from 50 provinces across the country.