



**EVENTS - NEWS**

**SIGNED A STRATEGIC COOPERATION WITH HANOI PEOPLE'S COMMITTEE**



Chairwoman Nguyen Thanh Ha, Vice Chairman Nguyen Thanh Hung and Madame CEO Nguyen Thi Phuong Thao together with the leaders of Sovico Holdings and delegates along with Hanoi People's Committee and representatives from the government bodies, ministries, sectors and 1500 delegates, businesses, investors participated in "Hanoi 2018 – Investment and Development Cooperation" conference under the Chairmanship of Prime Minister Nguyen Xuan Phuc.

At the conference, Vietjet and Hanoi People's Committee signed a memorandum of comprehensive cooperation in the fields of investment, trade, aviation, tourism, training and urban planning to promote the development of the city.

Vietjet CEO said: "We are committed to increasing domestic and international transport to Hanoi, promoting tourism, investment, and social security programs to promote the image of the capital city at all international destinations of Vietjet. We will continue to bring our resources and enthusiasm to boost the projects' efficiency and effectiveness with greater contribution to the national budget and build an integrated, civilized and attractive investment environment".

Currently, Vietjet is operating 180 flights from and to Hanoi, with 13 domestic flights and 9 international routes via Noi Bai International Airport. In 2017, Vietjet transported 6,480,000 visitors from/to Hanoi; of which, 741,000 are international visitors. In terms of goods transportation, Vietjet transported 10,259 tons of cargo. In 2018, Vietjet plans to transport 8,834,000 passengers, of which 1,180,000 are international visitors, contributing greatly to promote tourism and serving the traveling demand of the people".

Also at this conference, Vietjet was awarded the Emulation Flag by the Chairman of Hanoi People's Committee for the outstanding achievements in great contribution to the State budget and social security in Hanoi.

**STRENGTHENED COOPERATION AT THE ACMCECS 2018 ECONOMIC COOPERATION STRATEGY SUMMIT AND 2018 CLMV SUMMIT**



Vietjet was one of the five enterprises selected by the Prime Minister to attend the 8th Meeting of the ACMCECS Economic Cooperation Strategy and the 9th Cambodia – Laos – Myanmar – Vietnam (CLMV) Summit in Thailand. At the meeting, Vice Chairman Nguyen Thanh Hung and Vice President Nguyen Thi Thu Binh signed a strategic cooperation agreement with Central Group, The Mall Group and Nok Air (Thailand) and enhanced cooperation opportunities with many other businesses and partners from Thailand, Myanmar, Laos, Cambodia...

**DELEGATION FROM THE MINISTRY OF TRANSPORTATION OF CUBA PAID A WORKING VISIT IN VIETJET**



The Cuban's Ministry of Transportation delegation led by Vice Minister Eduardo Rodriguez Davila paid a working visit to Vietjet Office in Hanoi and Ho Chi Minh City.

During this visit, Madam Chairwoman Nguyen Thanh Ha and Vice President Dinh Viet Phuong expressed hope to receive supports and favorable conditions from the Cuban Ministry of Transportation to increase the collaboration and to realize the plans agreed upon by both parties.

The Ministry of Transport as well as the Government of Cuba pledged to support Vietjet to promote cooperation and development in the Cuban market.

**VIETJET INSURANCE WORKED WITH PARTNERS IN EUROPE**



From June 25 to June 26, Vietjet Insurance Commission led by Mr Chu Viet Cuong – Chairman of the Insurance Commission and Vice President To Viet Thang paid a working visit to Willis Towers Watson, JLT, Munich RE, Global Aerospace, Aspen Insurance, LRA – the insurance partners for Vietjet fleets in London and Paris.

With positive business results in the past year, Vietjet continued to maintain a steady growth in revenue, passenger network, as well as ensure the safety and security management standards. In particular, Vietjet has completed IATA's renewal of IOSA certificate. Additionally, the business plan and development in 2018 – 2019 has created a strong impression and great confidence amongst the partners. These are important foundation for evaluating the contract renewal and continue to ensure 30 percent premium discount similar to previous years.

**PARTICIPATED SAFETY DAY AT KRABI AIRPORT**



Thai Vietjet participated in Safety Day at Krabi International Airport (KBV) hosted by the Civil Aviation Authority of Thailand. The Safety, Security and Quality Assurance of Thai Vietjet introduced safety management system, safety reporting system and flight data monitoring system using AirFase. The event has the participation of many major airlines such as Qatar Airways, Thai Airways, Thai AirAsia, Nok Air, etc.

**INTRODUCED "ONE 2 FLY THAILAND" ONBOARD**



On June 22, Thai Vietjet organized special program for the passenger onboard the flight from Bangkok to Krabi with special performances and many interesting activities and gifts to promote "One 2 Fly Thailand" magazine. "One 2 Fly Thailand" is available in Thai, English and Chinese, with impressive design and content, suited for travelers to follow in all areas including cuisines, entertainment, shopping with special benefits only for Vietjet passengers.

**THE OFFICIAL SPONSOR FOR MISS GRAND THAILAND 2018**



Thai Vietjet became the official sponsor for Miss Grand Thailand 2018. Miss Grand Thailand is one of Thailand's most prestigious beauty contests organized annually to promote Thai tourism. The contest was hosted with the participation of contestants from 77 provinces across the country. In this contest, the contestants will travel on Thai Vietjet – sponsored flights from Bangkok to Phuket to participate in the qualifying rounds from June 30 to July 9, including the Vietjet bikini show. The final round of the beauty contest will take place in Bangkok on July 11.

**TỔ CHỨC LỄ TỐ NGHIỆP TIẾP VIÊN ORGANIZED THE GRADUATION CEREMONY FOR CABIN CREWS**



Vietjet đã tổ chức lễ tốt nghiệp tiếp viên cho học sinh các khóa 58, 59, 60, 61, 62 tại Trụ sở Công ty. Tại buổi lễ, Phó Tổng giám đốc Tô Việt Thắng đã đại diện Ban lãnh đạo Công ty gửi lời chúc mừng đến các học viên hoàn thành khóa học và tin tưởng các học viên sẽ tiếp tục phát huy những giá trị tốt đẹp của Vietjet đến với hành khách.

Vietjet Training Center organized the Graduation Ceremony for Cabin Crews Batch 58, 59, 60, 61 and 62. At the ceremony, on behalf of the Board of Management, Vice President Tô Việt Thắng congratulated the trainees on completing the course and trusted them to promote Vietjet's good values to the passengers.

**INVESTOR RELATION**

**ISSUED SHARES TO PAY STOCK DIVIDENDS AT THE RATE OF 20%**



Vietjet issued about 90.2 million shares to pay the last dividend payment of 2017 at the rate of 20%. Shareholders owning 10 stocks received 2 new stocks. After the dividend payment, the charter capital of Vietjet will increase from VND4,513 billion to over VND5,416 billion.

After these dividend payment, Vietjet will finish 2017 dividend payment for its shareholders at the rate of 60% including 40% cash dividend. Over the years, Vietjet has regularly paid high dividends from time to time over 100% to its shareholders. In 2018, the Company has approved dividend payment plan of 50%.

In the past month, IR Department coordinated with Viet Capital Securities Joint Stock Company hold Update Tour which invited many on-shore and off-shore funds. Many funds like Dragon Capital, VinaCapital, PYN, KIMC, Hanwha, Duxton AM, Phillip Capital... has come and expressed their interest in Vietjet's operation and activities.

**MANAGING DIRECTOR LUU DUC KHANH PURCHASED 500 THOUSAND VJC SHARES**

Managing Director Luu Duc Khanh announced his purchase of all 500,000 VJC shares as registered. After these transactions, Vietjet Managing Director owned 0.19% of VJC.

Transactions were carried out from June 4th to June 25th, 2018 by order matching method.

Recently, Petroleum Trading Joint Stock Company (Petechim) has registered to purchase more 100,000 VJC shares after buying all 150,000 shares registered in the previous period. The transaction period is from June 25th to July 24th.

**OPERATIONAL PERFORMANCE**

**OPERATED THE INTERNATIONAL TERMINAL T1 AT YANGON INTERNATIONAL AIRPORT (MYANMAR)**



From July 12th, 2018, Vietjet transferred its flights operation from Terminal T2 to Terminal T1 – Yangon International Airport (Myanmar).

At terminal T1, Vietjet's check-in counters will now be at row B – counter 7, 8, 9. Areas to serve Vietjet's inbound and outbound flights are synchronously designed, equipped with modern equipment and prominent branding signs to facilitate customers checking in new T1 terminal.

**OPERATED INTERNATIONAL FLIGHTS AT THE NEW TERMINAL T2 IN CAM RANH INTERNATIONAL AIRPORT**



From July 1st, 2018, Vietjet started operating international flights to and from Cam Ranh airport (Khanh Hoa) at the new international terminal T2. At the new terminal, Vietjet will operate at the second floor, row E - F. The service areas of Vietjet's arriving and departing flights have synchronous design, state-of-the-art equipment and prominent signage system. Check-in counters of Vietjet are located at the same area with ticket counters which facilitate passengers.

Everyday Vietjet operates more than 30 flights with 5 domestic routes from Ho Chi Minh City, Hanoi, Danang, Hai Phong, Thanh Hoa to Cam Ranh, 2 international regular routes Nha Trang – Seoul, Nha Trang – Siem Reap and other international charter flights. Vietjet is the most frequently airline operating at Cam Ranh International Airport. Here, the airline also locates its base with resident pilots, cabin crews, technicians etc.

**PHÁT TRIỂN BỀN VỮNG STABLE DEVELOPMENT**

**VIETJET AND VIETNAM YOUTH UNION'S CENTRAL COMMITTEE, NATIONAL VOLUNTEER CENTRE LAUNCHED "LET'S CLEAN UP THE OCEAN" 2018 CAMPAIGN**

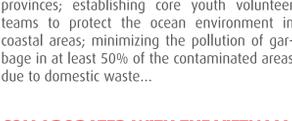


On July 12, in Hanoi, Vietjet and Vietnam Youth Union's Central Committee, National Volunteer Centre held a press conference of "Let's clean up the ocean" 2018 campaign and launched the ceremony of the campaign poster and initiative contest.

Accordingly, from now to August 31st, 2018, "Let's clean up the ocean" program with "Reduce the pollution of domestic waste" theme will be deployed in 28 coastal cities, provinces across the country with many meaningful activities.

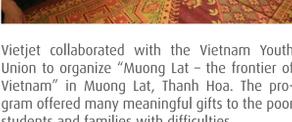
Vietjet accompanied with the practical activity series including "Let's clean up the ocean" in Phu Quoc (Kien Giang) on July 20th; "Let's clean up the ocean" poster design and initiative contest; giving gifts to fishermen and children of disadvantaged fishermen in 28 coastal cities, provinces; establishing core youth volunteer teams to protect the ocean environment in coastal areas; minimizing the pollution of garbage in at least 50% of the contaminated areas due to domestic waste...

**COLLABORATED WITH THE VIETNAM YOUTH UNION TO ORGANIZE "GOING TO MUONG LAT THE FRONTIER OF VIETNAM"**



Vietjet collaborated with the Vietnam Youth Union to organize "Muong Lat – the frontier of Vietnam" in Muong Lat, Thanh Hoa. The program offered many meaningful gifts to the poor students and families with difficulties.

**'FLYING DREAMS' CONTINUED TO BRING A MEANINGFUL SUMMER TO CHILDREN**



In collaboration with the Youth Theatre of Vietnam, Vietjet officially organized the "Flying Dreams" program to the children, especially for those with difficult circumstances. "Flying Dreams" will consist of distinctive musical – theatrical plays, interesting games and performances staged and performed by the artists of the Youth Theatre on every Friday, Saturday, and Sunday in summer 2018 for free. This bridge transcends human values, nurtures and shapes the ambition, the motivation to overcome difficulties to reach the dreams of young children.

**PARTICIPATED IN THE 3RD ATTECH FOOTBALL TOURNAMENT IN 2018**



Vietjet Football team participated in the 3rd ATTECH Football Tournament in 2018 in Hanoi. This is an annual football tournament organized by Vietnam Air Traffic Management which brings together 8 aviation teams from CAAV, VTM, AFMC, Northern representative of VAM, etc. This tournament is the opportunity to create cohesion and exchange amongst aviation units.

**CONTINUED TO COOPERATE WITH VU A DINH SCHOLARSHIP FUND FOR THE FIFTH CONSECUTIVE YEAR**



Continuing the series of activities for the community, Vietjet continued to extend the cooperation in 2018 and awarded the scholarship worth VND700 million to Vu A Dinh Scholarship Fund. This is Vietjet's fifth year of cooperation in succession with Vu A Dinh Scholarship Fund with the total value up to billions of VND and many meaningful gifts to the children, and continue to light up hopes to the ethnic minorities' students nationwide.

At the "Brighten the Dream – 2018" program, to sum up one year of operation, former Vice President of Vu A Dinh Scholarship Foundation presented memorial gift to Vietjet representatives for the meaningful contribution throughout the years.

**COMMERCIAL BUSINESS PERFORMANCE**

**CONTINUED TO OPEN NEW ROUTE CONNECTING HO CHI MINH CITY WITH OSAKA (JAPAN)**



Vietjet continues to open Ho Chi Minh City – Osaka (Japan) route. In addition to Hanoi – Osaka route, the second route of Vietjet to Japan will serve the travel and trading demands of tourists and local people.

Ho Chi Minh City – Osaka (Japan) route will operate a return flight every day from December 14, 2018 with a flight time of over five hours per leg. The flight will depart from Ho Chi Minh City at 01:40 and arrive in Osaka at 08:30 (local time). The return flight is scheduled to take off at 09:30 (local time) in Osaka and land in Hanoi at 13:30.

**ORGANIZED THE AGENCY CONFERENCE IN OSAKA, JAPAN**



From July 3 to July 4, Vietjet cooperated with GSA to organize the first Agency Conference in Japan for nearly 100 agencies. The conference introduced products, services and trade policies, as well as answered questions about booking through GDS. The first flight from Hanoi to Osaka will operate in November.

**PARTICIPATED IN INTRODUCING VIETNAM TOURISM IN KOREA**



Vietjet in cooperation with Vietnam National Administration of Tourism organized a program to introduce Vietnam tourism in 4 major cities in South Korea: Seoul, Daejeon, Daegu and Busan with the participation of Vietnamese Ambassador Mr. Ngo Huyen Vu Tu, Deputy General Director Mr. Ngo Hai Chung and many other tourism enterprises, agencies and state management bodies from both countries. The program aimed to promote tourism as well as the growth of South Korean tourists to Vietnam.

Vietjet is currently operating 7 routes to South Korea namely Ho Chi Minh City – Seoul, Hanoi – Seoul, Danang – Seoul, Haiphong – Seoul, Nha Trang – Seoul, Hanoi – Busan, and Danang – Daegu. This brings the trade opportunities to the people, contributing travel and regional integration. At the event, many exciting activities from Vietjet flight attendants and Vietnamese artists attracted the attention of many guests.

**OPENED SALES ON NHA TRANG – DANANG ROUTE**



Vietjet opened sales on Nha Trang – Danang route, meeting the moving, traveling and trading demands of local people and tourists. Nha Trang – Danang route will operate a return flight everyday from September 21st, 2018, with around 1 hour per leg.

Nha Trang and Danang – two famous coastal cities in central Vietnam are popular destinations of both international and local tourists. With new route, tourists will have more opportunities to discover these two interesting destinations with more flexible and easier time.

**WELCOMED THE FIRST FLIGHT HANOI – TAICHUNG (TAIWAN)**



On June 22 at Noi Bai International Airport, on behalf of the Board of Director, Vice President Nguyen Duc Tam greeted the first passengers on the flight Hanoi – Taichung (Taiwan). The new route connects the two famous cultural and tourist cities to meet the needs of the people and visitors, contributing greatly to regional trade and integration. Passengers onboard received surprise gifts from Vietjet and greeted wholeheartedly at Taichung International Airport – the third largest city in Taiwan.

With 7 routes in operation including Ho Chi Minh City – Taipei, Hanoi – Taipei, Ho Chi Minh – Kaohsiung, Hanoi – Kaohsiung, Ho Chi Minh – Tainan, Ho Chi Minh – Taichung and now Hanoi – Taichung, Vietjet currently has the most routes connecting Vietnam and Taiwan.

**PARTICIPATED IN HONGKONG INTERNATIONAL TRAVEL EXPO 2018**



On June 14 to June 17, Vietjet participated in International Travel Expo Hong Kong (ITE Hong Kong) at Hong Kong Convention and Exhibition Center (HKCEC), bringing exciting activities to the international visitors.

At the fair, visitors enjoyed "Vietjet Dance" performance and participated in games and other exciting activities such as taking photoshoot with the lovely cabin crew and hashtag #Vietjet board on Facebook, etc. Participants received free flight tickets as well as many interesting gifts. Besides that, "Vietjet Skyline" interactive game brought a different experience to the travelers.

Being the largest tourism fair in Hong Kong, ITE attracts over 100,000 visitors as well as the participation of many travel companies, famous airlines from many countries across the globe.

**ORGANIZED THE 46TH, 47TH INDUCTION COURSE**



The 46th and the 47th Induction courses with respectively 63 and 57 members were organized with the participation of Vice President To Viet Thang, Vice President Nguyen Thi Thu Binh and the leaders from various departments in Vietjet. The course equipped the newcomers with basic information about the company and soft skills to work as a team. This will be the essential resource for the newcomers to integrate quickly with the Vietjet family.

**CONTINUED TO LAUNCH RECRUITMENT DRIVE FOR CABIN CREW IN JULY 2018**

On July 19 and July 26 in Ho Chi Minh City and Hanoi, Vietjet continued to organize a recruitment drive for cabin crews in order to meet the ever increase in growth of the airline.

Currently, Vietjet operates 60 aircraft with nearly 400 flights every day that cover all domestic destinations as well as many other international destinations such as Hongkong, Singapore, Korea, Taiwan, China, Thailand, Indonesia, Myanmar, Malaysia, Cambodia, etc.