

EVENTS - NEWS

VIETJET WAS OUTSTANDING WITH IMPRESSIVE IMAGES AT THE APEC SENIOR WEEK VIETNAM 2017

The senior week of Asia-Pacific Economic Cooperation – APEC 2017 from November 5th to 11th, 2017 in Da Nang finished successfully and impressed specially to the leaders of APEC economies, the international business community. Vietjet honorably contributed to the overall success of the most important international economic and political events in 2017, being highly appreciated by the leaders of Vietnamese government, central ministries, industries and APEC businesses.

As the golden sponsor, Vietjet had prepared well for the important international event in 2017 during many months ahead. Vietjet's images the new age airline, appeared prominently in all places where APEC 2017 week's activities took place, especially at Ariyana Convention Centre which wa an architectural highlight accommodating 5,000 people and being cut the ribbon to inaugurate by Prime Minister Nguyen Xuan Phuc to serve the senior week of APEC 2017.

Various events in the senior week of APEC took place in the Ariyana Convention Centre and Furama Resort Danang:

ABAC MEETING ON NOVEMBER 04-06

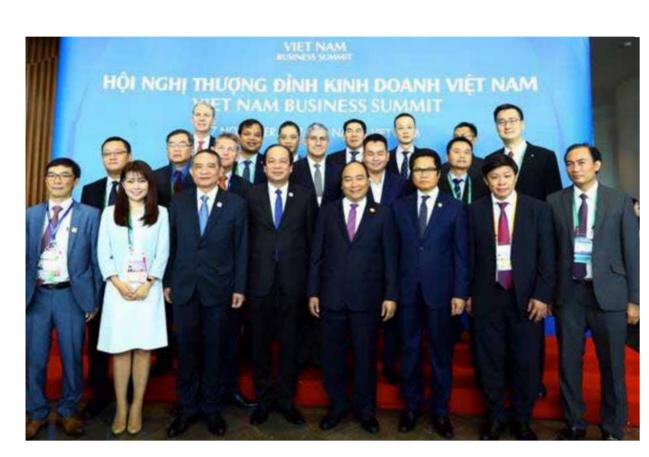


At the Ariyana Convention Centre, Furama Resort Danang, the fourth meeting of APEC Business Advisory Council (ABAC) took place with the participation of leaders of 21 APEC's economies and 1,000 domestic and international delegates.

On the sidelines of ABAC, Vice Chairman Nguyen Thanh Hung met President of People's Republic of China Xi Jinping, President of Russia Vladimir Putin, Prime Minister of Japan Shinzo Abe, Prime Minister of New Zealand Jacinda Ardern, Prime Minister of Australia Malcolm Turnbull, President of Indonesia Joko Widodo.

Vietjet and Sovico Holdings, HDBank honored to hold the Culture Night at Furama to treat all the members of ABAC.

VIETNAM BUSINESS SUMMIT



INVESTOR RELATION

VIETJET'S PROFIT REACHED NEARLY VND3,000 BILLION AFTER 9 MONTHS

In October, Vietjet announced the financial report of the 3rd quarter and 9 months of 2017 with many positive results.

In the third quarter of 2017, thanks to the expansion of new routes and the operating improvement of existing routes, Vietjet's revenue and profit increased significantly compared to last year's same period and exceeded the plan. Specifically, air tranport revenue reached to VND6,142 billion, increased by 34.4% compared to the same period of 2016. Pre-tax profit stood at VND1,054 billion, an increased of 35.1% year on year, 9 month accumulated ones reached to VND2,982 billion. Up to September 30, 2017, Vietjet's total assets stood at VND26,289 billion, an increase of 57,39% year on year. On the first 9 months of this year, taking the delivery of 5 additional airplanes, Vietjet commenced 13 new routes, increased the total number of routes to 73. In particular, there are 38 domestic routes and 35 international ones. The OTP in 9 months was 85.4%. Based on the current business results, Vietjet estimated its pre-tax profit could exceed 10% of the budgeted plan which was approved at the annual shareholder meeting

VIETJET ATTENDED GATEWAY TO VIETNAM 2017 CONFERENCE

Gateway to Vietnam 2017 with themes " Capital Market – A New Driver for Vietnam's Economic Growth" took place in three days 25, 26 and 27/10/2017 in Ho Chi Minh City. The conference which was organized by SSI welcomed hundreds investment funds around the world who wanted to learn investment opportunities as well as the participation of many leading business leaders in Vietnam.

At the meeting, Managing Director Luu Duc Khanh, Vice President To Viet Thang shared Viet Nam's symbolic success story, as well as Vietjet's unique values and cultural identity. Besides, Vietjet also brought a bright picture, showing the development prospects as well as the airline's confidence in the context of global competition.



VIETJET COMPLETED 40% SHARE DIVIDEND PAYMENT

Vietjet completed 40% share dividend payment for shareholders and these additional shares was officially traded on October 27, 2017. After issuing additional shares, Vietjet's total shares trading on the market increased to 451.34 million shares, equivalent to VND4,513 billion on charter capital.

VIETJET WELCOMED MANY INSTITUTION INVESTORS **TO FIND INVESTMENT OPPORTUNITIES**

Besides meeting analysts, Vietjet's investor relation department met many large institution funds such as Rimrock Capital, Charlemagne, MBG Capital etc. visited and found investment opportunities.

OPERATIONAL PERFORMANCE

In September, 2017 Vietjet operated 6906 safe flights Total of routes: 73 routes Load factor: 89%

On Time Performance stood at 88,2%

(These statistics are preliminary, unaudited and not reviewed. Vietjet announces official data quarterly)

In two months before the peak season, Vietjet focused on maintenance activities, training staff of all departments: operations, engineering, aircraft maintenance, commerce etc. in order to serve the peak season. Specially, to meet the increasing demands of international and domestic passengers, Vietjet received 7 new Airbus A321 aircrafts and operated them in October and November. Vietjet also officially operated Hanoi – Kaohsiung (Taiwan) route, started selling tickets in two new routes Ho Chi Minh City – Phuket, Ho Chi Minh City – Chiangmai (Thailand) to serve the traveling, trading demands of customers. Vietjet also assured the security and safety of its all flights during the complicated weather when the Damrey typhoon affected the Central and Central Highlands of Vietnam in early November. **COMMERCICAL BUSINESS PERFORMANCE**

VIETJET THAILAND UNVEILED NEW AIRCRAFT LIVERY TO KICK OFF *"THE AMAZING THAILAND* **TOURISM YEAR 2018"**



On November 7th, Vietnam Business Summit under the theme "Vietnam: We Mean Business!" was expected to create a connection between Vietnamese economy and global businesses. Within the senior week of APEC Vietnam 2017, Vietnam Business Summit under the chairmanship of Prime Minister Nguyen Xuan Phuc welcomed some 2,000 delegates from prestigious domestic and foreign businesses.

Vietjet's Vice President To Viet Thang spoke at Vietnam Business Summit about the policy of opening the aviation market and potential airline business in Vietnam as well as the successful story of Vietjet at the conference.

APEC CEO SUMMIT ON NOVEMBER 8 – 10



The largest CEO Summit in the history of APEC -APEC CEO Summit 2017 took place in the Ariyana Convention Centre, which gathered leaders of the world's most dynamic economies, speakers were the leaders of the world's most influential institutions together with more than 800 senior leaders of businesses in Asia Pacific region.

President of the United States Donald Trump had an important speech at APEC CEO Summit 2017.

President & CEO Vietjet Nguyen Thi Phuong Thao was one of four Vietnamese businessmen being invited to attend the dialogue within APEC CEO Summit 2017 with leaders of nations, international institutions, representatives of the world's leading enterprises.

At the discussion "Connecting for growth", President & CEO Nguyen Thi Phuong Thao attended and shared at the dialogue with CEOs, representatives of the reputable companies including Facebook, Walmart, FedEx, Exxon Mobil.

President & CEO Nguyen Thi Phuong Thao shared that Vietjet is not only seeking profit, but also aiming at creating higher values for the community. Vietjet is a multinational, multi-cultural company with 30 nationalities, with 73 international and domestic routes. Vietjet has taken the lead and created a new travel trend with a global perspective, which enables customers to fly around the world and implement the "Consumer Airlines" strategy.

On this occasion, Vietjet's leaders attended Gala Dinner chaired by the President Tran Dai Quang to welcome APEC heads of states as well as APEC businesses in Danang on November 10th.

THE WELCOME CEREMONY FOR THE PRESIDENT OF **UNITED STATES DONALD TRUMP AND SIGNING AN AGREEMENT**

STABLE DEVELOPMENT

VIETJET HONORED THE BEST ULTRA LOW-COST AIRLINE 2018

VIETJETAIR ULTRA LOW COST AWARD WINNER

Awards News Passenger News



The airlineratings.com has released announced the list of the best airlines for 2018 and Vietjet Air has been voted for the "Best Ultra Low-Cost Airline 2018" award. Vietjet is honored for innovation, offering safe, affordable flights to millions of people across Vietnam and Asia with premium product quality and service.

VIETJET RECEIVES "PIONEERING AIRLINE AWARD" **AT THE GUIDE AWARDS 2017**



Vietjet was honored the "Pioneering Airline Award" at the festival of national tourism industry 2017 (The Guide Awards), organized by The Guide magazine of Vietnam Economic Times, for the outstanding contribution to the development of the Vietnamese tourism. Mr. Chu Viet Cuong - Member of Vietjet's Board of Directors attended the event and received the award.

VIETJET HELD MANY MEANINGFUL ACTIVITIES ON THE OCCASION OF VIETNAMESE WOMEN'S DAY 20/10



On November 1, Vietjet Thailand kicked off the "Amazing Thailand Tourism Year 2018 campaign with the unveiling of its new aircraft livery in the witness of Thailand Minister of Tourism and Sports, Ms. Kobkarn Wattanavrangkul and Vietnamese Ambassador in Thailand, Mr. Nguyen Hai Bang.

This is the second aircraft bearing Thailand's tourist symbol and one of the main activities in the cooperation framework between Vietjet Thailand and Ministry of Tourism and Sports to promote Thailand and Vietnam tourism in 2018.

VIETJET SIGNED INTERLINE AGREEMENT WITH QATAR AIRWAYS

Vietjet and Qatar Airways signed an interline agreement. In the first phase, Qatar Airways' passengers would have access to all destinations in Vietnam and more than 150 destinations around the world.

Previously, Vietjet and Japan Airlines also reached a code-sharing and interline agreement on flight routes between Japan, Vietnam and other Asian countries.

VIETJET LAUNCHES A SPECIAL PROMOTION PROGRAM FOR CUSTOMERS USING **VIETJET – HDBANK CREDIT CARD**

From now until December 31st, 2017, Vietjet and Ho Chi Minh City Development Joint Stock Commercial Bank (HDBank) coordinate to launch a promotional program for new customers and existing Vietjet – HDBank international co-branded credit card holders. During the promotional period, new customers register for an international co-branded credit card and the existing cardholders who purchase flight tickets will be reimbursed 20% (for a maximum amount of VND500,000) and 10% (for a maximum amount of VND200,000) respectively when payments are successfully made via on website www.vietjetair.com. The promotion will be applied for all Vietjet's domestic and international routes.

VIETJET ORGANIZED THE KOREA, **MYANMAR AND CAMBODIA** FARMTRIP PROGRAM



Vietjet held the Korean, Burmese, Cambodian famtrip program for the top agencies and travel companies in Vietnam. This program aimed at promoting the sales of routes to and from these destinations as well as encouraging the spirit of agencies who made great contributions to VietJet in achieving the sales target in 2017.

VIETJET OFFICIALLY LAUNCHED

WITH PRATT & WHITNEY



On the official visit to Vietnam on November 11th, 12th of President of the United States Donald Trump, Vietjet attended the welcome ceremony and signed an important contract with the leading partner Pratt & Whitney.

Under the witnesses of President of the Socialist Republic of Vietnam Tran Dai Quang and the President of the United States Donald Trump, Vietjet and Pratt & Whitney signed the USD600 million deal choosing PurePower[®] Geared Turbofan[™] engines to Vietjet's aircraft.

Chairwoman Nguyen Thanh Ha and Vice Chairman Nguyen Thanh Hung, and Vice President Dinh Viet Phuong attended the national banquet chaired by the President to welcome President of United States Donald Trump in Hanoi. At the banquet, President Donald Trump said that he was pleasant with the purchasing agreement between Vietjet and Boeing for 100 Boeing 737 Max aircraft.

CEO NGUYEN THI PHUONG THAO RANKS 55 ON FORBES WORLD'S 100 MOST POWERFUL WOMEN 2017



Last week, Forbes magazine announced the list of the 100 most powerful women's in the world in 2017, and the sole representative of Vietnam, CEO Nguyen Thi Phuong Thao continued to be named on this list, standing 55th on the chart, rose 7 places compared to 62nd place last year.

VIETJET ATTENDED DANANG INVEST FORUM 2017



On October 15, at the Ariyana Convention Centre, the Danang People's Committee and the Ministry of Planning and Investment chaired the Danang Invest Forum. At the event, CEO Nguyen Thi Phuong Thao said that Vietjet had identified Danang as a promising destination in the Central region, especially in the field of economic development and travel. In addition to domestic routes, Vietjet had opened four international flight routes to Da Nang. In the near future, Vietjet would offer flights between Danang and Pusan Airport during the APEC meeting in November 2017 and four more international flights to Da Nang in 2018. Vietjet pledged to join other company members in Sovico Holdings to continue long-term investment contributing to the development of the city.

Passengers at Tan Son Nhat airport and on the flight from Ho Chi Minh City to Hanoi on October 18 enjoyed an impressive "ao dai" show which Supermodel Vo Hoang Yen walked together with many professional models and received interesting gifts from Vietjet.

VIETJET ACCOMPANIED WITH 2017 TOURISM DAY

Vietjet accompanied with 2017 Tourism Day held from the 8th to 9th October in Hoi An City in Quang Nam Province with participation of 300 guests from travel agencies and service providers nationwide.

VIETJET ORGANIZED MEANINGFUL ACTIVITIES TO CELEBRATE MID-AUTUMN FESTIVAL



Vietjet organized many activities to celebrate the Mid-Autumn Festival for children of staff members, onboard passengers, and the Thi Nghe orphanage. This series of meaningful activities aimed to celebrate the Mid-Autumn Festival, as well as to develop the image of a friendly and humanity Vietjet.

FLIGHTS FROM HANOI TO KAOHSIUNG (TAIWAN)



On October 29, the flight of Hanoi - Kaohsiung was officially put into operation. Hanoi - Kaohsiung air route is operated on a return service basis on the Tuesday. Wednesday, Friday, Saturday, Sunday, flight time is nearly 3 hours each. Vietjet is currently operating six connecting flights to Taiwan, becoming the airline with the highest number of flights to this attractive destination.

VIETJET HELD AGENT CONFERENCE IN KHANH HOA

On October 15th 2017, the agent conference "Sky connection" occurred in the coastal city of Nha Trang with the participation of nearly 60 representatives from Vietjet ticket agencies, travel agents and government offices in Khanh Hoa.

GOOD DEEDS

Vietjet acknowledged examples of good deeds of 33 cabin crews who returned lost objects to passengers and had professional behaviour, got great commendations from passengers.

VIETJET ACCOMPANIED WITH "TOUR GUIDE TRY OUT FOR STUDENTS"

Vietjet accompanied with the program "Tour Guide Try Out for Students" organized by the Da Nang Department of Tourism. The event saw the participation of nearly 100 students from secondary schools, colleges and universities in Da Nang and Quang Nam. On this occasion, the Vietjet informed tour guides about the latest information from Vietjet and introduced flight routes to and from Da Nang that the company operated.

VIETJET'S HOT AIR BALLOON AND BIKINI GIRLS LANDED IN AMERICA



Well-known for its tours and performances around the globe, Vietjet's beautiful-and-young-flight-attendant featured hot air balloon now brought its bikini girls to the Albuquerque International Balloon Fiesta 2017 in the United States, the largest images balloon festival in the world held from 7 – 9 October 2017.

VIETJET ORGANIZES COFFEE TRUCK IN SOUTH KOREA



In order to promote the brand and introduce the new Seoul-Nha Trang route and other routes between Korea & Vietnam, the coffee truck program took place from November 7 to 11 in the central Seoul and Busan. This program attracted special attention and left an impression on nearly 3000 participants. This was also one of the activities in the international sale campaign which took place on 8 / 9,10 / 11/2017 in the Korean market.

SATAIR GROUP, PALL AEROSPACE AND VIETJET SIGN CONTRACT

H.E. FRENCH AMBASSADOR TO VIETNAM BERTRAND LORTHOLARY VISITED VIETJET



On the 4th of October, H.E. French Ambassador to Vietnam - Bertrand Lortholary, the French Consul General in HCM City - Vincent Floreani, and representatives from the Airbus Group paid a working visit to Vietjet headquarters. French Ambassador emphasized that Vietjet would continue to be an important strategic partner in the development policy of the aviation industry by the French Government, pledged to create favorable conditions and give his support for this strategic partnership.

PRESIDENT AND CEO OF BOEING COMMERCIAL AIRPLANES KEVIN MCALLISTER PAID A WORKING VISIT TO VIETJET



On October 3rd 2017, President and CEO of Boeing Commercial Airplanes Kevin McAllister paid a working visit to the Vietjet headquarters.

Speaking at the visit, Mr. Kevin McAllister shared: "Dealing with Vietjet is of great importance to Boeing. I am strongly convinced that achievements you have made and what I've seen proves that Vietjet is among the best airlines in the world. My belief is our journey has just started. Boeing is not only looking for a partner for 100 airplanes, but further more we are looking for a partner for greater strategies."

THAI VIETJET RECEIVES AOC **RECERTIFICATION & ANNOUNCES LAUNCH OF NEW INTERNATIONAL ROUTE FROM BANGKOK TO DALAT**



On November 08, Thai Vietjet officially got recertified AOC (Air Operator Certificate) from the Civil Aviation Authority of Thailand (CAAT). Thai Vietjet also announces the new international route Dalat to Bangkok.

Following the newly-launched route Dalat-Bangkok in December 2017, Thai Vietjet and Vietjet Group will operate a total of six direct routes between Thailand and Vietnam.

On November 01 at the "MRO Asia exhibition", representative of Vietjet leaders - Vice President Nguyen Duc Thinh - and Satair Group leaders, Pall Aerospace signed a five-year contract for the fitting of Pall Aerospace's Avionics Cooling Filtration System to its fleet of 92 Airbus A320 family, and the contract was valued approximately US\$1.4 million.

VIETJET PARTICIPATED IN THE 2017 CIVIL AVIATION SAFETY CONFERENCE

On October 28, the National Traffic Safety Committee in cooperation with the Civil Aviation Administration of Vietnam and Vietnam Aviation Science and Technology Association organized the workshop "20 years of civil aviation safety in Vietnam". Vice President To Viet Thang attended and made a presentation.