EVENTS - NEWS

VIETJET'S 10TH ANNIVERSARY OF ESTABLISHMENT WELCOME TO VIETJET'S TOMORROW WORLD



On December 23, 2017, at the Saigon Exhibition and Convention Center, the 2017 Year End Party with the theme "Vietjet for Tomorrow World" took place successfully with the participation of more than 2,000 employees and guests.



The year of 2017 marked 10-year journey of Vietjet in the quest of becoming the global leading airline. During this journey, Vietjet has created a travel trend with a global vision. Moving on to 2018, Vietjet is well prepared to record new success and put one step closer to become a Global Consumer Airline.

Vietjet for Tomorrow World brought exciting experiences with Vietjet Sky Fun game, rewards and an unique futuristic theme

AIRBUS CHIEF OPERATING OFFICER & PRESIDENT OF AIRBUS COMMERCIAL AIRCRAFT FABRICE BRÉGIER **VISITED VIETJET OFFICE**



On December 13, 2017, the Chief Operating Officer and President of Airbus Commercial Aircraft Fabrice Brégier and Airbus delegation paid a working visit to Vietjet's head office in Ho Chi Minh City. The visit was expected to promote strategic cooperation between Airbus and Vietjet.

CEO Nguyen Thi Phuong Thao expressed her sincere thanks to Mr. Fabrice Brégier and his delegation for paying special attention to Vietjet. Over the past 6 years, the strategic cooperation between the two has created tremendous achievements with Vietjet becoming the fastest growing airline in the region.



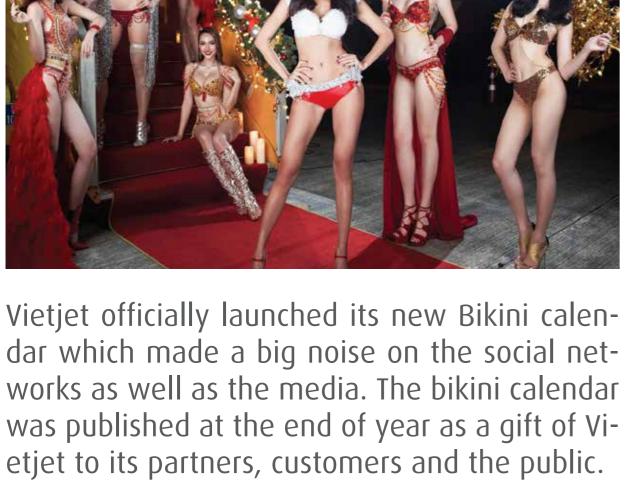
achievements as he emphasized: "Vietjet and Airbus have surpassed business-to-business relationship". Airbus expressed a keen to play more active role in technical supports and training, as well as the fleet development of Vietjet. Mr. Fabrice Brégier also congratulated Vietjet as the first airline in the region to own the A321 Neo – one of the most modern aircraft in the world. This milestone is of paramount importances for both Airbus and Vietjet. HARVARD UNIVERSITY PUT VIETJET

SUCCESS INTO ACADEMIC RESEARCH The representatives from Harvard University (USA) interviewed President & CEO Nguyen Thi

Phuong Thao and visited Vietjet Office. The interview primarily focused on the opportunities and challenges in the development process as well as important decisions that shaped up Vietjet success. The contents of this interview will be archived at Harvard University library to serve for academic researches. **VIETJET INTRODUCED VIETNAM**

TOURISM IN COOPERATION WITH VIETNAM NATIONAL ADMINISTRATION OF TOURISM On the occasion of the 25th anniversary of diplomatic relation between Vietnam and Korea, Vi-

ministration of Tourism (VNAT) to introduce Vietnam Tourism in Seoul, Korea. The program attracted leaders from the Ministry of Culture, Sports and Tourism, representatives of travel companies and reporters of Vietnam and Korea. **THE NEW BIKINI CALENDAR 2018**



VIETJET ACCOMPANIED THE 2017 VIETNAM FILM FESTIVAL Vietjet was chosen to be "The Exclusive Trans-

tival" which took place in Danang with the participation of more than 1,000 guests, artists, and international delegates. Through this festival, Vi-

portation Sponsor for the 20th Vietnam Film Fes-

etjet shared a keen interest in contributing to

the development of Vietnam cinema industry. **VIETJET ACCOMPANIED WITH VIETNAM MISS UNIVERSITY 2017** Vietjet's representative Mr Jay L Lingeswara participated in the semi-final round of Vietnam

Miss University 2017, held in Hochiminh City. Vietjet is the official transportation sponsor for this competition.

VIETJET ATTENDED THE CLMVT 2017 CONFERENCE On November 30, 2017 Vice President Nguyen Thi Thuy Binh attended and delivered a speech at the seminar "CLMVT: The new economic driving force of Asia", held in Bangkok, Thailand. The conference attracted representatives from Cambodia, Laos, Myanmar, Vietnam and Thailand (CLMVT) to share visions and ideas about a

strategy for connectivity and infrastructure to

enhance the competitiveness of the region.

INVESTOR RELATION

VIETJET COLLECTED ITS SHAREHOLDERS' OPINIONS REGARDING THE **INCREMENT OF 2017 ESTIMATED DIVIDEND PAYOUT RATIO**

On November 29, 2017, Vietjet's Board of Directors collected shareholders' opinions with regards to the increment of 2017 estimated dividend payout ratio. If the resolution is passed, the 2017 estimated dividend payout ratio will increase from 50% to 60%, of which a maximum of 40% is cash dividend payment.

VIETJET ATTENDED INVESMENT CONFERENCE 2017



On November 21st, 2017 Vice President Nguyen Thi Thuy Binh attended the 2017 Investment Conference "Business Breakthrough Businesses" organized by Nhip Cau Dau Tu magazine in Ho Chi Minh City. At the seminar, one of the most successful "breakthrough" business models in Vietnam is the "bikini airline" Vietjet. Sharing at the seminar, Vice President Nguyen Thi Thuy Binh said Vietjet also takes the lead in Vietnam's aviation industry by bringing technological applications into service.

OPERATIONAL PERFORMANCE

Vietjet operated 8,666 safe flights Total of routes: 78 routes Load factor: 80% On Time Performance stood at 84,6%

In December, 2017

(These statistics are preliminary, unaudited and not reviewed.

Vietjet announces official data quarterly) In the peak season of passenger serving in the

New Year 2018, Vietjet staffs are fully focused, ensuring 100% safe flights with high-quality services, continuing to offer interesting flying experiences of the new generation airline.

INAUGURATING NEW OPERATION

MANAGEMENT CENTRE



new Operation Management Centre (OMC) with state-of-the-art furniture to meet the demands of its operation and development. It's one of important parts in the 4.0 technology revolution that Vietjet has deployed to make the new changes, pioneering in technology application to all operation activities, which help optimize resources, offer all customers' demand. **LAUNCHING THE INTERNAL PORTAL**

VIETJET HOME



Home" to improve the efficiency of works as well as promote the strategy of building 4.0 technology system. All departments participated in contributing, building the Vietjet Home system to have smooth operation. **STABLE DEVELOPMENT**

VIETJET HONORED THE MOST

FAVORITE AIRLINE IN

VIETNAM 2017



in Vietnam. Among which, Vietjet was honored to become the Most Favorite Airline in Vietnam in 2017. Mr. Luu Duc Khanh – Vietjet's Managing Director attended and received the award. Vietjet was honored for bringing innovation, offering safe and affordable flights opportunities to millions of people throughout Vietnam as well as across Asia with high-quality products

and services. **VIETJET PARTICIPATED IN AVIATION FUTURE TECHNOLOGY CONFERENCE**

REVOLUTION



Vietjet's Vice President To Viet Thang shared that Vietjet's strategy to become the "Global Consumer Airline" was rooted from an effective management and efficient use of aviation database. With that being said, Vietjet has invested in the application of technological advancements in various activities

such as commerce, services, operations, and modern aircraft to bring the best flight experience to the passengers. **VIETJET ORGANIZED THE EMERGENCY TRAINING 2017**



27th to December 2nd, 2017 at Vietjet Training Center (VTC) with the assistance of Mr. Jason Kelly, an aviation expert at GHS Aviation Group.

With 9 training classes and 2 exercise sessions joined by more than 600 trainees, representatives of Civil Aviation Administration of Vietnam (CAAV), Airports Corporation of Vietnam (ACV), insurance partners etc. the course was held to continually enhance the awareness of all staffs, grasp the tasks and processes, preparedness to respond when emergency situations would occur; agreement of operations mechanism, the command management of Emergency Response Committee; agreement upon the coop-

eration and coordination actions between the

Airline and the authorities, related parties etc.

COMMERCICAL BUSINESS PERFORMANCE

VIETJET OFFICIALLY COMMENCED **OPERATION OF 3 NEW ROUTES** TO THAILAND



On December 18th, 2017, Thai Vietjet officially launched Dalat-Bangkok route just before the 2017 Dalat International Flower Festival which took place from December 23 to December 27. The opening ceremony was witnessed by the Ministry of Culture, Sports and Tourism, the Civil Aviation Authority of Vietnam (CAAV) and Thailand (CAAT). The Dalat-Bangkok route operated by Airbus A320 aircraft with 4 return flights every week on Monday, Wednesday, Friday, and Sunday. On December 15, Ho Chi Minh City – Chiang Mai

and Ho Chi Minh City – Phuket routes were officially put into operation. Since December 2017, Vietjet has operated 6 international flights between Vietnam and Thailand.

VIETJET OFFICIALLY LAUNCHED NEW ROUTE NHA TRANG – SEOUL (SOUTH KOREA)



On December 6, 2017, Vietjet officially launched new route from Nha Trang to Seoul (Korea) with the flight time of 5 hours. This is Vietjet's fifth route to the capital city of Korea after Hanoi, Ho Chi Minh City, Hai Phong, and Da Nang. In conjunction with the new route ceremony, Vi-

etjet Central Branch organized the famtrip program to introduce this new destination to partners and tourist agencies visiting Seoul.

VIETJET OFFICIALLY LAUNCHES NEW ROUTE HO CHI MINH CITY - PHNOM PENH (CAMBODIA) On November 24, 2017 Vietjet officially operat-

(Cambodia). Vietjet Managing Director Luu Duc Khanh pre-

ed a new route Ho Chi Minh City - Phnom Penh

sented gifts and congratulated the first passengers on this flight. Ho Chi Minh City - Phnom Penh is the second route of Vietjet to Cambodia after the Hanoi - Siem Reap route.

VIETJET WELCOMED THE TWO MILLIONTH **INTERNATIONAL TOURIST TO NHATRANG**



Trang on VJ839 flight from Korea to Cam Ranh. With the expansion of international routes to Nha Trang, Vietjet has been making an important contribution to the economic development and tourism of this beautiful coastal city. **VIETJET JOINED HANATOUR INTERNATIONAL TRAVEL SHOW 2017 –**

From 1st to 3rd December, 2017, Vietjet counter at the HanaTour International Travel Show 2017 – Busan (Korea) drew special attention to the visitors with exciting activities and gifts.

Over 300 tourists and aviation related compa-

BUSAN (KOREA)

nies worldwide joined the Fair and attracted nearly 80,000 visitors. **VIETJET JOINED MODETOUR TOURISM FAIR (SOUTH KOREA)** From 16th to 19th November, 2017, Vietjet

booth at the Tourism Fair Modetour in Korea drew special attention of visitors with many activities and interesting gifts.

Over 220 tourist and aviation related companies worldwide joined the Fair and it attracted nearly 70,000 visitors. **VIETJET HELD REGIONAL AGENCY CONFERENCE IN TAIWAN**

Chiayi và Taipei (Taiwan) Regional Agency Conferences were held with the participation of

nearly 120 sale agencies and tourist companies. The purpose of this conference was to update new information to the agencies about Vietjet's services, routes, pricing for the 2017 winter season and the 2018 Lunar New Year. Also during this week, Vietjet held a Famtrip

companies to explore new destinations and new possibility of developing new international routes from Taiwan to Vietnam. **GOOD DEEDS**

Program to Hanoi and Phu Quoc for 12 travel

companies. The program has helped the travel

Duty free inflight sales rewards in October and

November were granted to 31 cabin crews.

Vietjet acknowledged examples of good deeds of 28 cabin crews who returned lost objects to passengers and had professional behaviour, got great commendations from passengers.

VIETJET ORGANIZED CABIN CREW RECRUITMENT DAY On December 20, Vietjet organized the Cabin Crew Recruitment Day in Hanoi. This event attracted more than 300 candidates; among which, 23 qualified candidates were recruited.

In 2017, Vietjet has recruited more than 1000

flight attendants and hundreds of technical staff

and aviation engineers via the company's

monthly recruitment activities.