



EVENTS - NEWS

**PRESIDENT & CEO
NGUYEN THI PHUONG THAO
ESCORTED PRIME MINISTER
NGUYEN XUAN PHUC VISITING US,
JAPAN; SIGNED DEALS WORTH
BILLIONS OF USD**



Vietjet and CFM International - a joint venture between General Electric (GE) and Safran, signed an agreement on supporting 215 aircraft engines including other technical services and component maintenance, as witnessed by Prime Minister Nguyen Xuan Phuc and US Secretary of Commerce Wilbur L. Ross, Jr. The 12-year agreement is valued 3.58 billion USD.

On this occasion, Vietjet and GE Capital Aviation Services (GECAS) under GE signed a Memorandum of Understanding in aircraft financing worth USD 1 billion. Accordingly, GECAS will support Vietjet to finance Vietjet's aircraft acquisition and enter into leaseback arrangement of 10 aircraft ordered by Vietjet.

Vietjet and Honeywell Aviation also inked an agreement on auxiliary power unit supply and APU technical maintenance to power the airline's 98 airplanes. The agreement which is worth USD180 million, is aimed to help Vietjet's fleet be maintained under world leading standards.

On the occasion of Prime Minister Nguyen Xuan Phuc's official visit to Japan, Vietjet and Mitsubishi UFJ Lease & Finance (MUL), a member of Japan's leading finance group Mitsubishi UFJ Financial Group (MUFG), signed a strategic agreement which would pave the way for MUL to finance Vietjet's acquisition of three brand new A321 aircraft, worth US\$348 million, according to the manufacturer's listed price.



The three aircraft are a part of the A320 family aircraft purchase contract signed earlier between Vietjet and European aircraft manufacturer Airbus. Vietjet will receive the aircraft within this year to meet expansion plans for the airline's domestic and international flight network. The airline has so far taken delivery of more than 20 brand new A321s and A320s.

**VIIETJET IS AMONG TOP VIETNAM'S
MOST EFFICIENT LISTED COMPANIES**



At the biggest award ceremony of the year namely "Top 50 Best Vietnamese Companies 2016", hosted by the Investment Review Magazine, Vietjet was honored among the leading group of top 50 listed companies in Vietnam

The results of this year's rankings depended on the performance of the business, with a proportion of 70% divided equally into the two criteria: the 3 years' compound average revenue growth and the 3 years' average return on equity (ROE). Meanwhile, the remaining 30% would be decided by the market through the stock return to investor. Before that, Vietjet was also named among 50 best listed companies on the Vietnamese stock market in 2017.

**VIIETJET, VINAMILK LISTED AMONG
ASIA'S TOP 1.000 BRANDS**

The annual Asia's Top 1000 Brands has been announced by the Singapore based Campaign Asia Pacific this year, based on an exclusive survey conducted by Nielsen. Eleven Vietnamese brands appeared among these top 1,000 brands including Vietjet Air (595), Viettel (596), Petrolimex (616), Vinamilk (621), Trung Nguyen (693), Mobifone (736), Vietcombank (811), etc.

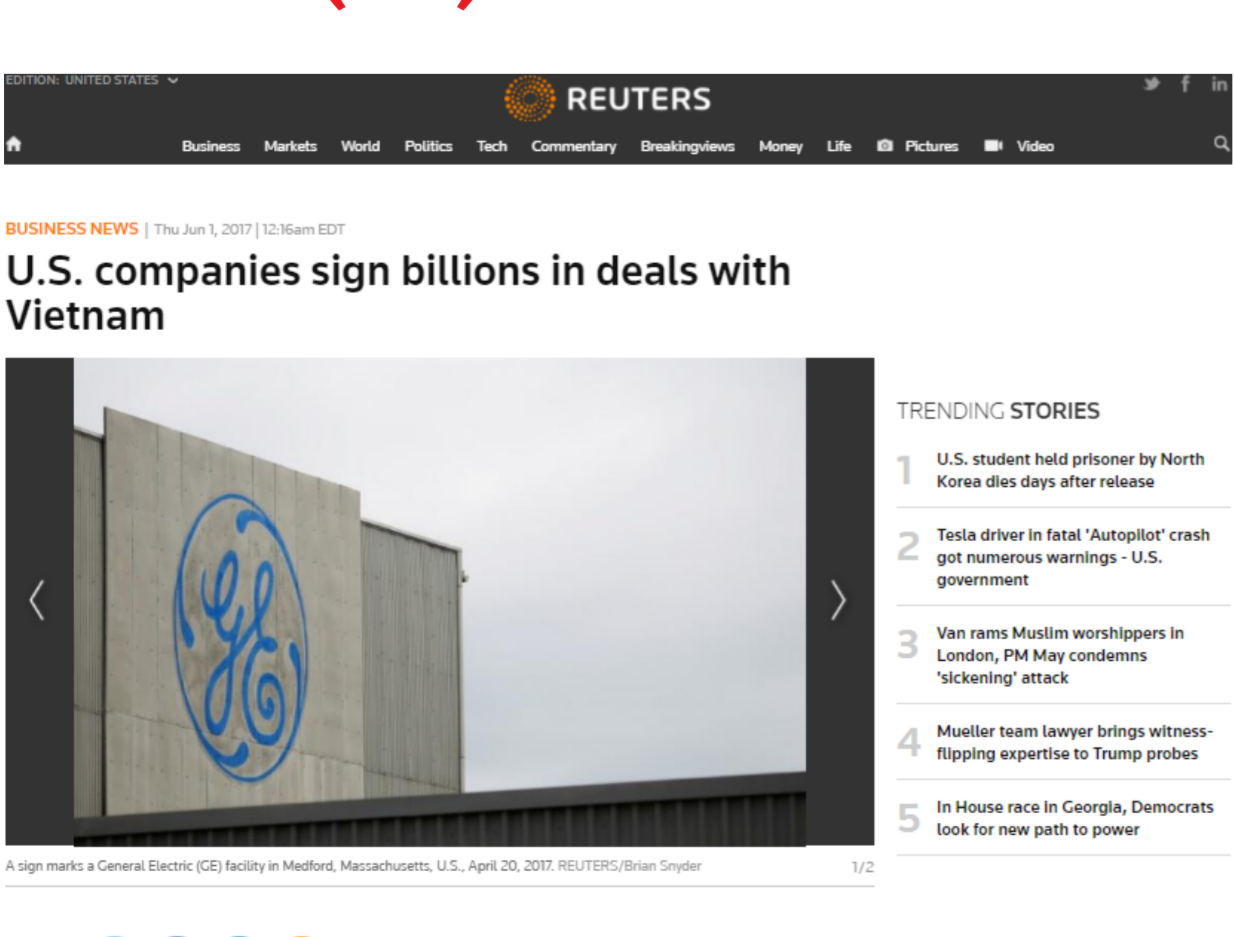
Asia's Top 1000 Brands aggregates data from an online survey developed by Campaign Asia-Pacific and global information and insights provider Nielsen. The survey was conducted from March 6-17 this year. The study explored consumer attitudes in 13 markets which were Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand and Viet Nam.

**THE BUSINESS PERFORMANCE RESULT
IN MAY: THE CARRIER RECEIVED 3 NEW
AIRCRAFT & LAUNCHED NEW
INTERNATIONAL ROUTES**

Number of online retailers increased up to 21,378
In May, Vietjet received three new aircraft. The carrier launched and opened sales campaign for two new international routes as well as increased frequencies of international routes to meet the increasing travel demand of domestic passengers in peak season.

In the first half of 2017, Vietjet operated nearly 39,100 safe flights, had transported more than 6.5 million passengers, an increase of 29% as compared to same period of 2016. In May, it carried over 1.5 million passengers. Up to the end of May, Vietjet had its own online ticket distribution channels and consumer services channels which stood at 21,378 sales points, an increase of 2,803 points compared to that by December 31st, 2016. With this result, the revenue from airline operation of Vietjet in May approximately stood at VND 8,352 billion, an increase of 44% compared to the same period of the preceding year and exceeded budgeted forecast by 9%.

REUTER (UK) REPORTED:



"On the visit of Prime Minister Nguyen Xuan Phuc to the US, from May 28th to 31st, 2017, US companies signed business deals with Vietnam, worth more than USD8 billion, said US Ministry of Commerce. Vietjet Air and CFM International - a joint venture between General Electric (GE) and Safran, signed an agreement on supporting 215 aircraft engines including other technical services and component maintenance. The 12-year agreement is valued 3.58 billion USD. Besides, GE Capital Aviation Services (GECAS) under GE supported Vietjet to acquire aircraft and enter into leaseback arrangement of 10 aircraft ordered by Vietjet. Vietjet and Honeywell Aviation also inked an agreement on auxiliary power unit supply (APU) and APU technical maintenance to power the airline's 98 airplanes, which is worth USD 180 million.

US Secretary of Commerce Wilbur Ross said these deals would support up to 23,000 jobs for US citizens".

INVESTOR RELATION

VIIETJET ADVANCED DIVIDEND PAYOUTS & BONUS SHARES AT THE RATE OF 60%

Based on business results of the financial statements for the first quarter of 2017, the Board of Directors of Vietjet has announced to advance the first phase dividend for 2017 at the rate of 20% in the form of cash. Also, according to the issuance plan approved at the company's annual shareholders meeting in 2016 and based on KPMG audited capital report for the first quarter of 2017, Vietjet agrees to offer a bonus share dividend to the shareholders at the rate of 100:40 (a compliment of 40 shares per 100 shares owned). Accordingly, Vietjet shareholders will receive a 20% cash dividend and 40% bonus share dividend, totaling 60%. The shareholder list confirmation date will be within July 2017.

IN MAY 2017, VIIETJET FINALIZED THE SHAREHOLDER LIST FOR RECEIVING THE SECOND CASH DIVIDEND FOR 2016 with the rate of 10% in cash (paid cash dividend of 1,000 VND per share) and offered a complimentary ticket on domestic routes

Vietjet's Investor Relation Department (IR) participated in 8th Asian Investment promotion conference. The event was held in Singapore from May 15th to 17th, 2017 and hosted by Deutsche Bank to expose to many foreigner investors looking for investment opportunities in Vietjet and were interested in Vietjet. Besides, Vietjet also welcomed big investment organizations, such as Lloyd George Advisory, Optis Capital and Ward Ferry Management looking for investment opportunities.

TURKISH TECHNIC COMPANY WISHED TO COOPERATE WITH VIIETJET

On June 7th, Vice President Nguyen Duc Thinh and representatives of the Engineering and Commerce Departments welcomed and worked with the leaders of the Turkish Technic Company at Vietjet head office. At the meeting, representatives of Turkish Technic expressed their desire to cooperate and develop between the two companies, including the field of maintenance, supply of spareparts for airplanes, wireless entertainment (Wifi) devices, provision of entertainment, advertising and sales services to passengers during the flight.

OPERATIONAL PERFORMANCE

ENGINEERING DIVISION: In May, 2017, Vietjet received 3 new aircraft which contributed to the realization of business objectives in 2017. Besides, it continued training CMQ A320/ A321 CEO and NEO in Hamburg for 12 participants.

VIIETJET TRAINING CENTER: Vietjet Training Center (VTC) organized graduation ceremony for 54 trainees of the batches 36 and 37, opened new cabin crews of batch 38; welcomed 58 new trainees of batches 39, 40, 41; opened a ceremony for purser upgrade training for batch 28. VTC also completely trained 26th and 27th "Let's Integrate and Shine with Vietjet" training courses with the number of student completing the test at 100%.

SSQA: continued to maintain safe flight assurance, performed scheduled maintenance; coordinated with Technical Division to work with Civil Aviation Authority of Vietnam to check and extend airworthiness certificate; finalized the phase 3 of extension of the AMO maintenance organization approval certificate; evaluated TAPETCO of safety and the quality of aircraft fueling services.

GROUND OPERATION: recorded the rate of passengers who wished to continue to fly with Vietjet again stood at 97.5%

FOD: deployed 5S program, the training helped the staff understand and grasp how to implement the 5S program in a consistent and effective way. It organized an interview for cabin crew of batch 42 in Da Nang, batch 43, 44 in Hanoi and Japan, respectively.

THAI VIIETJET: implemented PR Plan for Free Summer - Fly For Free Campaign in alignment with VJ global strategy including many attractive activities.

COMMERCIAL BUSINESS PERFORMANCE

VIIETJET ORGANIZED A LOT OF IMPRESSIVE ACTIVITIES IN KOREA, HONG KONG AND MYANMAR



Vietjet attracted visitors at International Travel Expo in Hong Kong (ITE) 2017

In June, 2017, Vietjet joined in the Hanatour International Travel Show 2017 from June 9 to June 11, 2017 in Korea International Exhibition & Convention Center (KINTEX); International Travel Expo in Hong Kong (ITE) 2017 from June 15th to June 18th, 2017 at Hong Kong convention and exhibition centre and other activities in Myanmar plaza. These brought visitors young flashmob, interesting entertainment activities with valued gifts and opportunities to buy economic flight tickets.

VIIETJET OFFERED MANY PROMOTIONAL ACTIVITIES FOR SUMMER 2017

Apart from exciting "Free summer, Fly for free" campaign, to welcome "Da Nang - Destination of Summer 2017", Vietjet announced a three-golden-day promotion from June 20th to June 22nd, 2017, which offered 300,000 super promotional tickets priced from only 0 VND within the golden hours 12h-14h. In Hong Kong and Myanmar, Vietjet offered 5,000 tickets from 0 VND. The promotion applied on HCMC-Yangon and Hanoi-Yangon routes.

In first 5 years of 2017, Vietjet operated nearly **39,100 safe flights.**

Total of routes: **63 routes**

Load factor: over **88%**

On Time Performance stood at **86,52%**

Technical reliability stood at **99,59%**

Number of online retailers increased to **21,378 points**

The revenue from airline operation of Vietjet in the first five months of 2017 stood at **VND 8,352 billion**, an increase of **44%** compared to the same period of the preceding year and exceeded budgeted forecast by 9%.

GOOD DEEDS

Vietjet acknowledged examples of good deeds for 60 cabin attendants who returned objects and belongings that passengers dropped and were highly appreciated by passengers for their professional handlings.

Vietjet also praised the technicians who contributed to save fuel consumption that helped to reduce cost for the company.

SOCIAL COMMUNITY ACTIVITIES

VIIETJET COOPERATED WITH VU A DINH SCHOLARSHIP 2017



On June 18th, on the event "Lighting the dream 2017", Ms. Truong My Hoa, former Vice President, President of Vu A Dinh Scholarship, presented flowers and commemorative prizes to Vietjet and other organizations, which has kindly been with the program for many years. Being worth nearly VND50 billion of supporting, the program will award these scholarship to excellent students in the 2016-2017 year school.

THE SAIGON TIMES WEEKLY HAD AN ARTICLE ABOUT FIRMS WITH HIGH DIVIDEND STOCKS

"Some of the firms with the largest market capitalization value on the two stock exchanges which have been paying high dividends are particularly VNM, HPG, VJC, GAS, PLX and SAB (30% in cash).

Though a new member of the bourse, Vietjet Aviation JSC paid dividends of as high as 119% for 2016 including 87% in shares and 32% in cash. In 2015, the airline set a payout ratio of 65%, 20% in shares and 45% in cash. This year, Vietjet aims for revenue growth of 53%, with over VND40 trillion, and 36% profit compared with previous year equivalent to nearly VND3.4 trillion higher than that of 2016, in the circumstance of the air carrier targets of high and steady growth plus an expanding market share in the aviation industry".

IN THE FIRST HALF OF 2017, NUMBER OF FLIGHTS INCREASED BY 20%, THE PERCENTAGE OF CANCELLED & DELAYED FLIGHTS REDUCED TO 14.4%

At the meeting chaired by Deputy Minister of Transport Le Dinh Tho on aviation quality service held on June 27th, Managing Director Luu Duc Khanh said number of Vietjet flights increased by 20%, number of passengers rose 29%, while the number of delayed and cancelled flights was lower than the same period of 2016, stood at 14.4%. The carrier had taken strict measures to improve the On-time Performance (OTP), the quality of services as well as shortening the turnaround time to only 27 minutes for A320s and 32 minutes for A321s. According to CAAV's report, OTP of Vietjet at the first half of 2017 achieved 85.6%, an increase of 2 points compared to the same period of 2016.

For the first six months of 2017, Vietnamese carriers operated 136.4 thousand safe flights, an increase of 6.2% compared to the same period of 2016. Although the number of flights increased, the delayed flight rate still reduced 3.6 points, compared to the same period of 2016, stood at 12.2%.

THE HOTTEST EVENT OF THIS SUMMER: VIIETJET BIKINI "HEATED" DA NANG BEACH



The most expected event of this Summer was held impressively and attractively while 150 beautiful girls in bikinis broke out in a dance in hot flashmob performance to open the event "Da Nang - Destination of Summer 2017".

Bringing message "Going to the beach with beautiful costumes", this event was organized on the beach from June 17th to 23rd, 2017 at Bien Dong park in Da Nang to bring Vietnamese people as well as foreign travelers impressive and attractive activities. The great young flashmob performance of Vietjet attracted a lot of passionate audiences.